Trend: Electric Users' Tax Down

ELECTRIC USERS' TAX

ACTUAL  BUDGET  REVISED

08 09 10 11
FISCAL YEAR ENDING

$299  $294
$305  $316

$240 $260 $280 $300 $320

$MILLIONS

12 month moving sum
Trend: Electric Users’ Tax Down

Consumption in Gigawatt Hours

- Gigawatt Hour Sales
- Budget

Fiscal Year Ending

12-month moving sum
Trend: Cool Winter + Prices Rising = Gas Users’ Tax Up

GAS USERS’ TAX

ACTUAL

BUDGET

REVISED

FISCAL YEAR ENDING

04 05 06 07 08 09 10 11

$ MILLIONS

110
100
90
80
70
60

12-month moving sum
Trend: Telephone Users' Tax Down

TELEPHONE USERS' TAX

12-month moving sum
Trend: State Sales Tax Receipts Up, Waiting for City Holiday Numbers in March

California Sales Tax -- Annual

- % Change from Same Period Prior Year
- State Sales Tax -- 12-Month Moving Sum (Calif. Controller) $ Billions

12-month moving sum; adjusted to normalize tax rate change
Trend: Documentary Transfer Tax is Slower than Budget

Documentary Transfer Tax

Fiscal Year Ending

12-month moving sum

* This chart does not include $6 million for Real Property Transfer Tax - Corporate
Trend: Transient Occupancy Tax Up

City Hotel Tax Receipts

- Actual
- Budget

Echo of 9-11

12-month moving sum
Trend: Parking Citations Down

Parking Citations Issued

Fiscal Year Ending

 Millions of Citations

03 04 05 06 07 08 09 10 11

12-month moving sum
## Trend: Net of Department Receipts Lower than Budget (Not including P3 Revenue)

<table>
<thead>
<tr>
<th>Department Receipts</th>
<th>Millions</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fire</td>
<td>(8.0)</td>
<td>Net of various fees including ambulance billing</td>
</tr>
<tr>
<td>Planning</td>
<td>(2.1)</td>
<td>Delay in fee increases</td>
</tr>
<tr>
<td>City Attorney</td>
<td>(4.8)</td>
<td>Lower reimbursements from proprietary departments</td>
</tr>
<tr>
<td>General Services</td>
<td>(2.0)</td>
<td>Lower reimbursements from proprietary departments</td>
</tr>
<tr>
<td>Community Development</td>
<td>(3.9)</td>
<td>Lower CAP Rates</td>
</tr>
<tr>
<td>Housing</td>
<td>(2.0)</td>
<td>Lower CAP Rates</td>
</tr>
<tr>
<td>Sanitation</td>
<td>(2.8)</td>
<td>Lower CAP Rates</td>
</tr>
<tr>
<td>Street Services</td>
<td>1.0</td>
<td>Carry-over revenues from 2009-10</td>
</tr>
<tr>
<td>Other Departments</td>
<td>3.8</td>
<td>Revised projections</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>(20.8)</strong></td>
<td></td>
</tr>
</tbody>
</table>