



The 28th World Ports Conference
International Association of Ports and Harbors (IAPH)
May 6–10, 2013
JW Marriott at LA LIVE, Los Angeles, California, USA
www.iaph2013.org

SUNDAY, MAY 5

- 13:00 – 17:00** **Registration Open**
Diamond Ballroom Foyer
- 16:00 – 18:00** **Officer's Meeting**
Gold Ballroom, Salon 4
- 17:30 – 19:30** **Early Bird Reception for Conference Registrants**
ION Pool Deck, JW Marriott

MONDAY, MAY 6

- 08:00 – 17:00** **Registration Open**
Diamond Ballroom Foyer
- 08:00 – 09:00** **Technical Committee Chairs Meeting**
Gold Ballroom, Salon 4

NOTE: Conference Registrants are invited to attend Technical Committee meetings. Agendas are posted as we receive them at... http://www.iaph2013.org/programs_conference.php

- 09:00-15:00** **TECHNICAL COMMITTEE MEETINGS**
- Group for Communication & Training Gold Ballroom, Salon 1**
09:00 – 11:30 Port Finance & Economics Committee
11:30 – 12:00 Communication and Community Relations Committee
13:00 – 15:00 Communication and Community Relations Committee (continued)

Group for Port Safety, Security & Environment Gold Ballroom, Salon 4

09:00 – 10:40 Port Safety & Security Committee

10:40 – 12:00 Environment Committee

13:00 – 13:20 Environment Committee (continued)

13:20 – 15:00 Legal Committee

Group for Port Development, Operations & Facilitation Gold Ballroom, Salon 2

09:00 – 10:30 Port Planning & Development Committee

10:30 – 12:00 Port Operations & Logistics Committee

13:20 – 15:00 Trade Facilitation & Port Community Systems Committee

12:00 – 13:00

Lunch

Gold Ballroom, Salon 3

12:00 – 13:30

Women's Forum Working Luncheon

Atrium 1

15:30 – 18:00

Long Range Planning Committee Meeting Gold Ballroom, Salon 1

18:00 – 18:30

Board Buses for Dinner at Griffith Observatory

TUESDAY, MAY 7

08:00 – 17:00

Registration Open

Diamond Ballroom Foyer

08:00-09:30

Pre Conference Board Meeting

Olympic 1

09:15

Morning Refreshments sponsored by Worley Parsons



WorleyParsons

resources & energy

10:00 – 11:30

Conference Opening (partial list)

Diamond Ballrooms

Dr. Geraldine Knatz, President IAPH, Executive Director, Port of Los Angeles

Honorable Antonio Villaraigosa, Mayor, City of Los Angeles

Mario Cordero, Chairman, Federal Maritime Commission

Susumu Naruse, Secretary General, IAPH

Armando Duarte, Chairman, American Association of Port Authorities

Keynote Address featuring Captain Richard Phillips (Ret.)

Steering Your Ship Through Rough Waters

For five days in April 2009, Captain Richard Phillips became the center of an extraordinary international drama when he was captured by Somali pirates who hijacked

his ship. He re-counted the terrifying event in his book, "A Captain's Duty: Somali Pirates, Navy SEALs, and Dangerous Days at Sea." As a "floating CEO" in charge of the day-to-day operations of a multi-million dollar ship, Captain Richard Phillips shares his compelling story, valuable lessons and perspectives on the challenges of mitigating modern-day piracy on the high seas.

11:30 **Exhibit Hall Opening Ceremony**

12:00 – 13:30 **Lunch**
Gold Ballroom

13:30 – 15:30 **New Realities in the Global Economy**
(Working Session One, Part One)
Moderator: Geraldine Knatz, PhD., Executive Director, Port of Los Angeles

A Global Assessment – New Realities in the Global Economy

Dr. Sung Won Sohn, Vice Chairman, Forever 21 & Los Angeles Harbor Commissioner
Appointed to the Los Angeles Board of Harbor Commissioners in May 2011, Dr. Sohn is Chairman of the Board of multi-national retailer Forever 21, and Endowed Professor of Economics at California State University Channel Islands. The author of "Global Financial Crisis and Exit Strategy," in 2006, 2010 and 2012 The Wall Street Journal has ranked Dr. Sohn among its top five most accurate economists and economic forecasters.

****NOTE: Translation headphones will be provided for Mr. Chang's address ****

A Perspective from China – Prospects on World Port Development

Mr. Chang Dechuan, President and Chairman, Qingdao Port (Group) Co., Ltd.
Mr. Chang is considered one of the leading pioneers in the development of China's modern port industry. Over the past three decades, Mr. Chang has successfully directed the growth of Qingdao Port, China's second largest international trade gateway. With a workforce of 24,000 employees, Qingdao has added three new port areas under Mr. Chang's leadership. Author of the book "Managing Chinese Enterprises," Mr. Chang will provide a global industry outlook and perspective on world port development.

A Perspective on Latin America – Anticipating Economic Trends Resulting from the Panama Canal Expansion

Dr. Walter Kemmsies, Chief Economist, Moffatt & Nichol
As Moffatt & Nichol's chief economist, Dr. Walter Kemmsies has pioneered development of container volume forecasts by trade lane, utilizing a blend of regional economic data with the identified market reach of U.S. ports. In his current position, Dr. Kemmsies has worked on numerous strategic business development plans for North, Central and South American ports and has worked with a number of confidential clients on high-profile transactions and terminal-operator expansion decisions.

A Perspective from Europe – Port Governance Issues in Europe

Patrick Verhoeven, Secretary General, European Sea Ports Organization (ESPO)

Patrick Verhoeven was appointed Secretary General of ESPO in 2001. ESPO represents the port authorities, port associations and port administrations of the seaports of the European Union. The organisation was established in 1993 to promote policies and viewpoints of the European port sector with, primarily, the institutions of the European Union.

15:30 – 15:45

Afternoon Break sponsored by Berg & Associates



15:45 – 17:15

Planning for the Unplanned

(Working Session One, Part Two)

Guest Moderator: Captain Jennifer Williams, Deputy Commander & Alternate Captain of the Port, U.S. Coast Guard Sector Los Angeles-Long Beach

Responding to and Recovering from Super Storm Sandy

Richard Larrabee, Director of Port Commerce, Port Authority of New York/New Jersey

2011 Japan Earthquake/Tsunami – Lessons Learned

Mr. Takashi Owaki, Deputy Director General, Ports and Harbours Bureau
Japan Ministry of Land, Infrastructure, Transportation and Tourism

Tsunami Scenario: A Scientific Approach to Understanding and Managing Port Risk to Natural Hazard

Dr. Lucy Jones, Science Advisor, Natural Hazards Mission Area, US Geological Survey

17:15 – 18:30

Exhibit Hall Reception sponsored by AECOM



18:30

Open Dinner Night (Not conference event planned.)

WEDNESDAY, MAY 8

08:00 – 17:00

Registration Open

Diamond Ballroom Foyer

08:00 – 17:00

Exhibit Hall Open

09:00

Welcome remarks from Jared Blumenfeld, Regional Administrator for the Pacific Southwest, U.S. Environmental Protection Agency

09:00 – 10:30

Zero Emissions Strategies (sponsored by Cavotec SA)
(Working Session Two, Part One)



The Los Angeles Perspective

Michael Christensen, Deputy Executive Director
Port of Los Angeles, California

****NOTE: Translation headphones will be provided for Mr. Wang's address ****

The Shanghai Perspective

Yu Wang, Deputy Director, Science, Technology & Information Division
Shanghai Municipal Transport and Port Authority

The Hamburg Perspective

Jens Meier, Managing Director
Hamburg Port Authority, Germany

The Business Perspective

Ottonel Popesco, Group CEO, Cavotec SA

10:30 – 10:45

Morning Break sponsored by ARB, Inc.



10:45 – 12:15

The Emergence of LNG and What it Means for Ports Worldwide
(Working Session Two, Part Two)

Guest Moderator: Erik Neandross, Principle, Gladstein, Neandross & Associates

Global Overview – Emergence of LNG in the Maritime Industry
Dana Lowell, Senior Consultant, M.J. Bradley & Associates, LLC

A Cargo Carrier's Business Case for LNG Vessels
Ben Christian, Project Manager, TOTE Shipholdings

A Perspective from Gas Tanker and Terminal Operators
Andrew Clifton, Society of International Gas Tanker and Terminal Operators Ltd.

IAPH World Port Climate Initiative LNG Working Group Update
Tessa Major, Senior Technical Manager, Port of Antwerp

12:15 – 13:15

Lunch
Gold Ballroom

Keynote Address featuring Don Walsh, PhD

Farewell to Ice – Emerging Maritime Commerce in the Arctic Ocean

Dr. Walsh is a noted Arctic and Antarctic explorer, having made 50 polar journeys over the past four decades, five of them to the North Pole. He has written more than 200 ocean-related publications and is the recipient of the French Jules Verne Adventures organization's "Etoile Polaire" medal celebrating "The Greatest Explorations of the 20th Century."

13:30 – 15:00

Developments in Trucking Logistics
(Working Session Three, Part One)

Guest Moderator: Patrick Burnson, Executive Editor
Logistics Management and Supply Chain Management Review

Sydney's Portal System (PBLIS)

Grant Gilfillan, Chief Executive Officer & Director, Sydney Ports Corporation

Gate Control Integration with Port Community System

Dov Frohlinger, Chief Operating Officer, Israel Ports Development and Asset Company

Chassis Pool Considerations at the Ports of Long Beach & Los Angeles

J. Christopher Lytle, Executive Director, Port of Long Beach, California

15:00 – 15:15

Afternoon Break sponsored by Starcrest Consulting Group



STARCREST CONSULTING GROUP, LLC

15:15 – 16:45

Perspectives on the Fight Against Maritime Piracy

Moderator: Capt. John Holmes, Deputy Executive Director, Port of Los Angeles

A Legal Investigator's Assessment – Hugh R. Williamson, Lead Investigator/Project Manager, Dalhousie Marine PIRACY Project, Dalhousie University, Halifax, Canada

A Maritime Industry Expert's Perspective – Dr. Donna J. Nincic, Professor and Director, ABS School of Maritime Policy and Management, California Maritime Academy, California State University

A Shipping Industry Perspective – Jakob P. Larsen, Maritime Security Officer Baltic and International Maritime Council (BIMCO)

18:00

Board Buses for Dinner – Hamburg Night at the California Science Center



THURSDAY, MAY 9

08:00 – 17:00

Registration Open
Diamond Ballroom Foyer

08:00 – 16:00

Exhibit Hall Open

09:00 – 10:30

SESSIONS IN PARALLEL
Session A: Port Community Systems -- Gold Ballroom
Moderator: Pascal Ollivier
European Port Community System Association

Port of Valencia's PCS Overview
Ramón Gómez-Ferrer, Managing Director, Port of Valencia, Spain

French Port Single Window Initiative & Le Havre Case Study
Jerome Besancenot, Information Systems Manager, Port of Le Havre, France

Port Community System at the Port of Cotonou
Mr. Kassim Traore, Director General, Port of Cotonou, Benin

New Challenges for Port Community Systems
Santiago Garcia-Milà Lloveras, Deputy General Manager, Port of Barcelona
CEO of PORTIC Barcelona S.A.

Session B:
IAPH Women's Forum – Diamond Ballroom
Moderator: Anne Sigrid Hamran, Port Director, Port of Oslo

"Women at the Helm" video presented by International Maritime Organization

Marcia Ferranto, President Chief Executive Officer, WTS International

Susan Wise, Harbor Commission President, Port of Long Beach

Karin Orsel, International President, Women's International Shipping & Trading Association (WISTA)

10:30 – 10:45

Morning Break sponsored by Moffatt & Nichol



MOFFATT & NICHOL

10:45 – 12:15

SESSIONS IN PARALLEL

Session A:

Do You Really Want to Do It? Port Project Decision Criteria, ROI and Beyond
Diamond Ballroom

**Guest Moderator: Kathleen Brown, Chairman, Investment Banking
Midwest Region, Goldman Sachs & Co.**

Before ascending to her current position at Goldman Sachs, Ms. Brown served as head of public sector and infrastructure investment from 2001 to 2010. Until 2003, she managed a \$2.5 billion portfolio for 75 families in the Goldman Sachs Private Wealth Management Group in Los Angeles. Her extensive municipal, government and private sector finance experience also includes a four-year term as Treasurer of the State of California, co-chairing the Presidential Commission on Capital Budgeting, and being president of the Private Banking division for Bank of America from 1995 to 2000.

Peter Mollema, Head of Environmental Management, Port of Rotterdam

Martin Byrne, Chief Executive, Port Nelson, New Zealand

John Wolfe, Chief Executive Officer, Port of Tacoma

Session B:

The Challenges Facing Ports and Cruise Lines in Light of a Growing Industry
-- Gold Ballroom

**Moderator: Kathryn McDermott, Deputy Executive Director, Business Development,
Port of Los Angeles**

A Cruise Line's Perspective -- John Stoll, Vice President of Land & Port Operations, Crystal Cruises

A Cruise Line's Perspective -- John Tercek, Vice President, Commercial Development,
Royal Caribbean Cruise Lines

A Cruise Port's Perspective -- Grant Gilfillan, Chief Executive Officer and Director,
Sydney Ports Corporation

A Cruise Port's Perspective -- Santiago Garcia-Milà Lloveras, Deputy General Manager,
Port of Barcelona

12:15 – 13:30 **Lunch “Tapas Style”**
Exhibit Hall

13:30 – 15:00 **Plenary Session & Closing**
Diamond Ballroom

15:00 – 16:00 **Post-Conference Board Meeting**
Atrium 1

18:30 **Gala Dinner**
Gold Ballroom

Friday, May 10

09:00 – 15:00 **Tour of Port of Los Angeles & LA Waterfront**

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Organizations of Registered Conference Attendees

Country	City	Organization
Angola	Cabinda	Cabinda Port
Australia	Coogee	TT Club
Australia	Mascot	Strang-Tradex Group
Australia	Melbourne	AECOM
Australia	Sutherland	Australian National Centre for Ocean Resources and Security
Australia	Sydney	Ports Australia
Australia	Walsh Bay	Sydney Ports Corporation
Azerbaijan	Baku	Baku International Sea Trade Port
Bangladesh	Chittagong	Chittagong Port Authority
Bangladesh	Dhaka	Ministry Of Shipping
Belgium	Antwerp	Antwerp Port Authority
Belgium	Antwerp	Port of Antwerp
Belgium	Brussels	European Sea Ports Organisation
Belgium	Brussels	PIANC
Belgium	Merksem	Phaeros
Benin	Cotonou	Port of Cotonou
Benin	Cotonou	Somabiz
Cameroon	Douala	Port Authority of Douala
Cameroon	Yaoundé	Kribi Industrial Port Complex
Canada	Burnaby	Klein Systems Group, Ltd. Dalhousie Marine PIRACY Project Marine Affairs Program, Dalhousie
Canada	Halifax	University
Canada	Montreal	Dentons Canada
Canada	Montreal	Montreal Port Authority
Canada	Vancouver	Hatch
Canada	Victoria	Schneider Electric
China	Beijing	Transport Planning and Research Institute Ministry of Transport
China	Guangzhou	Guangzhou Port Group Company Limited
China	Qingdao	Qingdao Port (Group) Co., Ltd.
China	Shanghai	China Ports & Harbours Association
China	Shanghai	Shanghai Municipal Port Administration Center
China	Shanghai	Shanghai Municipal Transport and Port
China	Tianjin	Tianjin Port (Group) Co., Ltd.
China	Yichang	Hubei Province Yichang Port and harbour Administration
Denmark	Aalborg	Port of Aalborg
Denmark	Bagsvaerd	BIMCO
Denmark	Copenhagen	Danish Ports
Fiji	Suva	Fiji Ports Corporation Limited
Finland	Helsinki	Finnish Port Association
Finland	Helsinki	Port of Helsinki
France	Eybens	Schneider Electric
France	Le Havre	AIVP
France	Le Havre	Port of Le Havre Authority
France	Le Havre	SOGET
France	Le Havre Cedex	Grand Port Maritime Du Havre
France	Marseille	Marseille Fos Port Authority
France	Marseille	MGI
France	Meylan	Schneider Electric
France	Neuilly-sur-Seine	Bureau Veritas
France	Paris	OECD
Germany	Hamburg	Hamburg Port Authority



Organizations of Registered Conference Attendees

Country	City	Organization
Germany	Hamburg	Kontrapunkt Agentur für Kommunikation GmbH
Germany	Munich	Siemens AG
Ghana	Accra	Global Lines Limited
Ghana	Takoradi, Western Region	Ghana Ports and Harbours Authority
Ghana	Tema	Ghana Ports and Harbours Authority
Greece	Piraeus	Hellenic Environmental Center SA
Guinea	Conakry	Port Autonome De Conakry
Hong Kong	Tai Kok Tsui	International Logistics Society Hong Kong
Indonesia	Jakarta	PT Multi Terminal Indonesia
Indonesia	Jakarta Utara	Indonesia Port Corporation
Indonesia	Jakarta Utara	PT. Jakarta International Container Terminal
Indonesia	Medan	Indonesia Port Corporation
Iran	Tehran	Kaveh Port and Marine Services
Iran	Tehran	Sina Port and Maritime Co.(Bonyad Barandaz co.)
Ireland	Cork, Ireland	Port of Cork Company
Israel	Ashdod	Ashdod Port Company LTD
Israel	Tel Aviv	Israel Ports Company
Ivory Coast	Abidjan	Port Autonome d'Abidjan
Japan	Tokyo	Toyo Construction Co. LTD.
Japan	Bunkyo	Penta-Ocean Construction Co.,Ltd.
Japan	Fukuoka	Hakata Port Terminal Co.,Ltd.
Japan	Fukuoka	Kyushu University
Japan	Fukuoka City	Hakata Port & Harbor Bureau
Japan	Kobe	City of Kobe
Japan	Kobe	Kobe Port Terminal Corporation
Japan	Kobe	Kobe University
Japan	Meguro Ku	Wakachiku Construction Co.Ltd.
Japan	Minato	IAPH
Japan	Minato	OCDI
Japan	Nagoya	Nagoya Port Authority
Japan	Osaka	Osaka Port Corporation
Japan	Sapporo	North Japan Port Consultants
Japan	Shinagawa-Ku	IAPH
Japan	Tokyo	Japan International Cooperation Agency (JICA)
Japan	Tokyo	Japan Port and Harbor Association
Japan	Tokyo	Japan Ports and Harbours Bureau, Ministry of Land, Infrastructure, Transport and Tourism
Japan	Tokyo	Japanese Society for IAPH
Japan	Tokyo	National Graduate Institute for Policy Studies
Japan	Tokyo	Ports and Harbours Bureau, Ministry of Land, Infrastructure, Transport and Tourism
Japan	Tokyo	Service Center of Port Engineering
Japan	Tokyo	TOA Corporation
Japan	Tokyo	WAVE Waterfront Vitalization & Environment Research Foundation
Japan	Yokohama	City of Yokohama
Japan	Yokohama	MBC International
Japan	Yokohama	TST Corporation
Japan	Yokohama	Waterfront Development Association
Japan	Yokohama	Yokohama Port Corporation
Kenya	Mombasa	Kenya Ports Authority
Kuwait	Ahmadi	Kuwait Oil Company



Organizations of Registered Conference Attendees

Country	City	Organization
Latvia	Riga	Freeport of Riga Authority
Liberia	Monrovia	National Port Authority
Malaysia	Johor Bahru	Johor Port Authority
Malaysia	Kota Kinabalu	Sabah Ports Sdn. Bhd.
Malaysia	Port Klang	Port Klang Authority
Malaysia	Port Klang	Westports Malaysia SDN BHD
Malaysia	Tanjung Gelang	Kuantan Port Authority
Maldives	Male', Maafannu	Maldives Ports Limited
Mauritius	Port Louis	Mauritius Ports Authority
Myanmar	Yangon	Myanma Port Authority
Nambia	Walvis Bay	Namibian Port Authority (Namport)
Netherlands	Amsterdam	Port of Amsterdam
Netherlands	Delfzijl	Management Facilities Group
Netherlands	Nieuwerkerk Ijssel	International Association of Ports & Harbors
Cote D'Ivoire	Abidjan	Port Autonome D'abidjan
Netherlands	Rotterdam	Green Award Foundation
Netherlands	Rotterdam	Havenbedrijf Rotterdam N.V.
Netherlands	Rotterdam	Port of Rotterdam
Netherlands	The Hague	International Association of Dredging Companies
New Zealand	Auckland	Ports of Auckland Limited
New Zealand	Bluff	South Port New Zealand Limited
New Zealand	Christchurch	Jade Software Corporation Ltd
New Zealand	Napier	Napier Port
New Zealand	Nelson	Port Nelson Limited
New Zealand	New Plymouth	Port Taranaki
Nigeria	Lagos	Nigerian Ports Authority
Nigeria	Lagos	Port Management Association of West and Central Africa
Norway	Oslo	Norwegian Ports Association
Norway	Oslo	Port of Oslo
Oman	Muscat	Port Services Corporation SAOG
Pakistan	Karachi	Karachi Port TrUnited Statest
Papua New Guinea	Port Moresby	PNG Ports Corporation
Republic of Korea	Busan	Busan Port Authority
Republic of Korea	Busan	Total Soft Bank Ltd.
Republic of Korea	Gwangyang	Gwangyang City Hall
Republic of Korea	Gwangyang	Yeosu Gwangyang Port Authority
Republic of Korea	Incheon	Incheon Port Authority
Republic of Korea	Seoul	Korea Ports & Harbours Association
Republic of Korea	Ulsan	Ulsan Port Authority
Saudi Arabia	Jeddah	Jeddah Islamic Port
Senegal	Dakar	Port Autonome de Dakar
Singapore	Singapore	Maritime and Port Authority of Singapore (MPA)
South Africa	Parktown Johannesburg	Transnet National Ports Authority
Spain	Barcelona	Barcelona Port Authority
Spain	Barcelona	Portic Carcelona S.A
Spain	Barcelona	Estrada Port Consulting, S.L.
Spain	Gijón	Gijón Port Authority
Spain	Santa Cruz de Tenerife	Port of Tenerife
Spain	Valencia	Port Authority of Valencia
Sri Lanka	Colombo	Sri Lanka Ports Authority
Sweden	Gothenburg	Port of Gothenburg



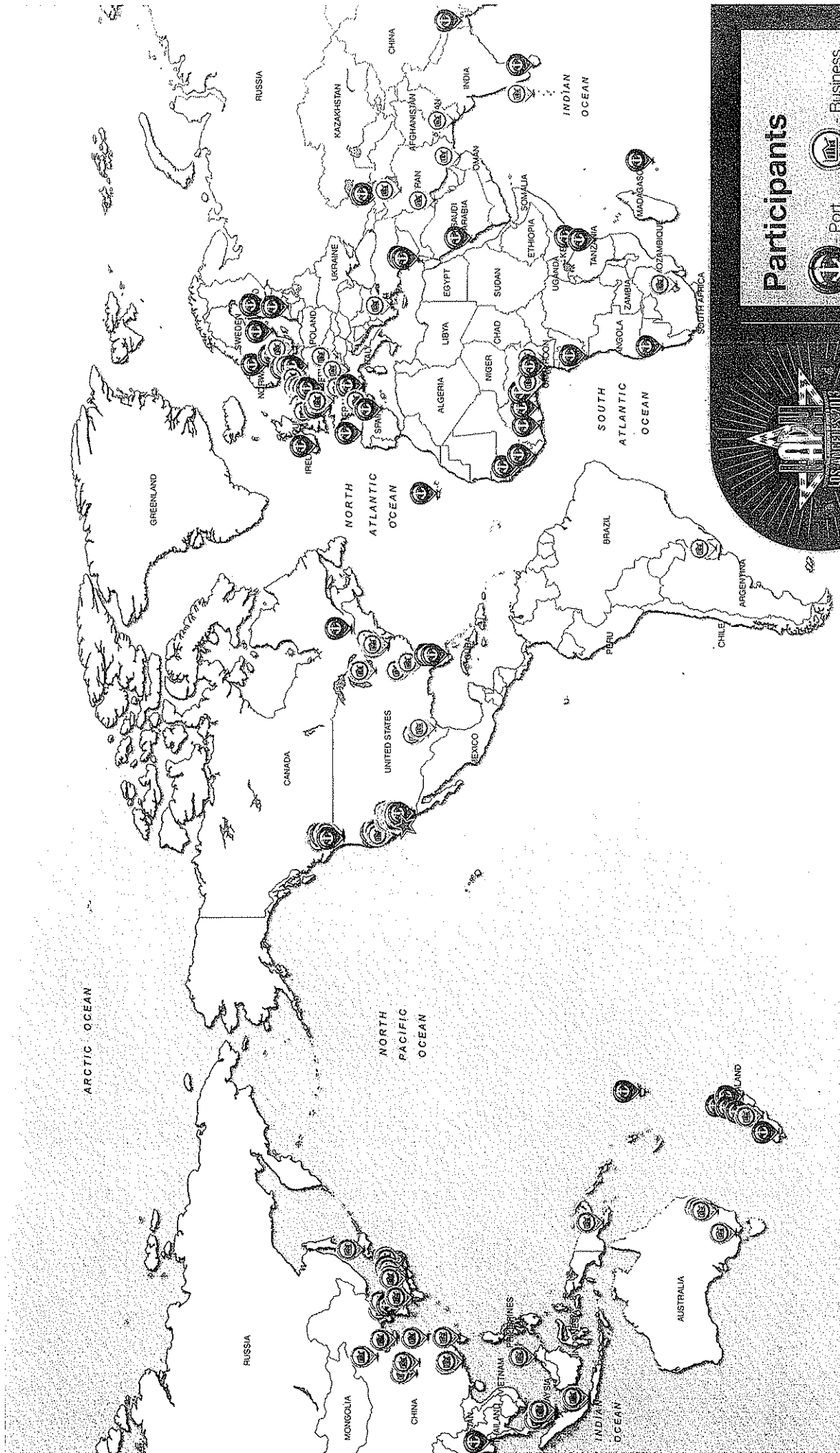
Organizations of Registered Conference Attendees

Country	City	Organization
Sweden	Stockholm	Ports of Stockholm
Switzerland	Lugano	Cavotec SA
Taiwan	Kaohsiung	Taiwan International Ports Corporation
Tanzania	Dar Es Salaam	Tanzania Ports Authority
United Kingdom	Felixstowe, Suffolk	Maritime Cargo Processing Plc
United Kingdom	London	IHS
United Kingdom	London	SIGTTO
United Kingdom	Reigate	Shipping Guides Limited
United Kingdom	Surrey, England	World Cargo News
United States	Alexandria, VA	American Association of Port Authorities
United States	Baltimore, MD	Boyden
United States	Dallas	EWI Risk Services
United States	Granville, OH	Acuity Brands Lighting
United States	Houston	Kornegay & Company, LLC
United States	La Mirada	Hyundai American Shipping Agency
United States	Lake Forest, CA	ARB, Inc.
United States	Long Beach	NYK Group
United States	Long Beach	P2S Engineering
United States	Long Beach	Port of Long Beach
United States	Long Beach	SA Recycling
United States	Long Beach	Samsung C&T, E&C Americas
United States	Long Beach	West Basin Container Terminal LLC
United States	Longview	Port of Longview
United States	Los Angeles	City of Los Angeles
United States	Los Angeles	Crystal Cruises
United States	Los Angeles	ENVIRON International Corporation
United States	Los Angeles	Goldman Sachs & Co.
United States	Los Angeles	KOTRA
United States	Los Angeles	Parsons
United States	Los Angeles	US Environmental Protection Agency
United States	Los Angeles	Worley Parsons
United States	Los Angeles	WTS International
United States	McLean	Steinberg & Associates
United States	Miami	PortMiami
United States	Miami, FL	Royal Caribbean Cruise Line
United States	Mooreville, NC	Cavotec USA Inc.
United States	New York	Port Authority of New York/New Jersey
United States	Novato	ENVIRON International Corporation
United States	Oakland	Port of Oakland
United States	Pasadena	Tetra Tech
United States	Port Hueneme	Port of Hueneme
United States	Poulsbo	Starcrest Consulting Group, LLC
United States	Rancho Dominguez, CA	Advanced Cleanup Technologies
United States	Rancho Palos Verdes	DULY Research Inc.
United States	Redlands	ESRI
United States	Riviera Beach	Port of Palm Beach
United States	Sacramento	Hatch Mott MacDonald
United States	San Diego	Port of San Diego
United States	San Diego	SonTek - a xylem brand
United States	San Francisco	Port of San Francisco
United States	San Pedro	DoubleTree by Hilton San Pedro



Organizations of Registered Conference Attendees

Country	City	Organization
United States	San Pedro	ILWU Local 63
United States	San Pedro	Port of Los Angeles
United States	San Pedro	PortTech LA
United States	San Pedro, CA	Berg & Associates, Inc.
United States	Santa Monica, CA	Gladstein, Neandross & Associates
United States	Savannah	Georgia Ports Authority
United States	Seattle	Parsons Brinckerhoff
United States	Seattle	Port of Seattle
United States	Stockton	Port of Stockton
United States	Terminal Island	President
United States	Terminal Island	Seaside Transportation Services
United States	Vallejo, CA	California Maritime Academy, California State University
United States	Van Nuys	Holophane, An Acuity Brands Company
United States	Washington	Port of Tacoma
Uruguay	Montevideo	National Ports Administration



Participants

- Port
- Business

Publicity Value for IAPH 28th World Ports Conference May 6-10, 2013
\$92,440.00

Publication Date	Outlet	Title/Program	Publicity Value
3/11/2013	States News Service	28TH WORLD PORTS CONFERENCE DISCUSSIONS WILL INCLUDE RISING TREND OF LIQUEFIED NATURAL GAS IN PORTS, MARITIME INDUSTRIES IAPH ENCOURAGES MORE PORTS INVOLVEMENT TO HELP SHAPE BEST INDUSTRY PRACTICES AND REGULATIONS	\$635.37
3/11/2013	LM Editorial	28th World Ports Conference should give Los Angeles the "green" recognition it deserves	\$155.13
4/4/2013	iStockAnalyst	Port Finance Considerations, Best Practices Will Be in Sharp Focus at 28th IAPH World Ports Conference	\$60.64
4/4/2013	Business Wire	Port Finance Considerations, Best Practices Will Be in Sharp Focus at 28th IAPH World Ports Conference; Panel of Global Port Experts to Convene at May 6-10 Event in Los Angeles	\$1,044.77
4/4/2013	EON: Enhanced Online News	Port Finance Considerations, Best Practices Will Be in Sharp Focus at 28th IAPH World Ports Conference	\$14.00
4/4/2013	CNBC Cable Network	Port Finance Considerations, Best Practices Will Be in Sharp Focus at 28th IAPH World Ports Conference	\$2,234.50
4/4/2013	Morningstar StockInvestor	Port Finance Considerations, Best Practices Will Be in Sharp Focus at 28th IAPH World Ports Conference	\$673.86
4/4/2013	StreetInsider.com	Port Finance Considerations, Best Practices Will Be in Sharp Focus at 28th IAPH World Ports Conference	\$212.69
4/4/2013	Financial Content	Port Finance Considerations, Best Practices Will Be in Sharp Focus at 28th IAPH World Ports Conference	\$227.40
4/4/2013	Reuters	Port Finance Considerations, Best Practices Will Be in Sharp Focus at 28th IAPH World Ports Conference	\$3,969.70
4/4/2013	BusinessWire.com	Port Finance Considerations, Best Practices Will Be in Sharp Focus at 28th IAPH World Ports Conference Business Wire	\$76.25
4/9/2013	Financial Tech Spotlight	International Association of Ports and Harbors (IAPH) Introduces Upcoming 28th World Port Conference in Los Angeles	\$150.77
4/9/2013	TMCnet.com	International Association of Ports and Harbors (IAPH) Introduces Upcoming 28th World Port Conference in Los Angeles	\$261.38
4/9/2013	Manufacturing Close-Up	International Association of Ports and Harbors (IAPH) Introduces Upcoming 28th World Port Conference in Los Angeles	\$671.26
4/22/2013	Khaleej Dailies	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$119.62
4/22/2013	Emirates Week	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$119.62
4/22/2013	Benzinga	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$137.22
4/22/2013	iStockAnalyst	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$29.47
4/22/2013	Dubai News Today	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$119.62
4/22/2013	ME-Newswire	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$119.62
4/22/2013	Morningstar.com	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$346.06
4/22/2013	EON: Enhanced Online News	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$14.00
4/22/2013	NewsBlaze	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$763.64

Publicity Value for IAPH 28th World Ports Conference May 6-10, 2013
\$92,440.00

Publication Date	Outlet	Title/Program	Publicity Value
4/22/2013	Business Wire	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles; Diverse Topics Include Piracy and Security, 'Zero Emissions' Strategies, Emergence of LNG in Maritime Industry, Best Practices in Port Finance and Much More.;	\$522.39
4/22/2013	BusinessWire.com	Le programme complet de la 28e Conférence mondiale des ports de l'IAPH qui se tiendra du 6 au 10 mai à Los Angeles a été annoncé Business Wire	\$52.71
4/22/2013	Reuters	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$2,050.23
4/22/2013	BusinessWire.com	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles Business Wire	\$40.14
4/22/2013	BusinessWire.com	Volles Programm der 28. IAPH World Ports Conference der in Los Angeles vom 6. bis 10. Mai veröffentlicht Business Wire	\$44.36
4/22/2013	StreetInsider.com	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$108.79
4/22/2013	Yahoo! Finance Canada	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$38.26
4/22/2013	Financial Post Magazine	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$107.16
4/23/2013	Cruise and ferry	IAPH announces event agenda	\$14.00
4/23/2013	Khaleej Dailies	Le programme complet de la 28e Conférence mondiale des ports de l'IAPH qui se tiendra du 6 au 10 mai à Los Angeles a été annoncé	\$155.13
4/23/2013	Dubai News Today	Le programme complet de la 28e Conférence mondiale des ports de l'IAPH qui se tiendra du 6 au 10 mai à Los Angeles a été annoncé	\$155.13
4/23/2013	Global Logistics Media	Full Agenda Announced for IAPH 28th World Ports Conference, May 6-10 in Los Angeles	\$14.00
5/3/2013	Benzinga	Record Number of Attendees Arrive in Los Angeles for International Association of Ports and Harbors (IAPH) 28th World Ports Conference, May 6-10	\$219.63
5/3/2013	Business Wire	Record Number of Attendees Arrive in Los Angeles for International Association of Ports and Harbors (IAPH) 28th World Ports Conference, May 6-10; More Than 200 Ports and Companies from around the Globe Will Attend Week-Long Biennial Conference	\$820.13
5/3/2013	EON: Enhanced Online News	Record Number of Attendees Arrive in Los Angeles for International Association of Ports and Harbors (IAPH) 28thWorld Ports Conference, May 6-10	\$14.00
5/3/2013	StreetInsider.com	Record Number of Attendees Arrive in Los Angeles for International Association of Ports and Harbors (IAPH) 28th World Ports Conference, May 6-10	\$167.34
5/3/2013	CNBC	Record Number of Attendees Arrive in Los Angeles for International Association of Ports and Harbors (IAPH) 28th World Ports Conference, May 6-10	\$1,778.42
5/3/2013	Reuters	Record Number of Attendees Arrive in Los Angeles for International Association of Ports and Harbors (IAPH) 28th World Ports Conference, May 6-10	\$3,169.48
5/3/2013	Yahoo! Finance	Record Number of Attendees Arrive in Los Angeles	\$19,150.66
5/3/2013	Financial Content	Record Number of Attendees Arrive in Los Angeles for International Association of Ports and Harbors (IAPH) 28th World Ports Conference, May 6-10	\$176.93

Publicity Value for IAPH 28th World Ports Conference May 6-10, 2013
\$92,440.00

Publication Date	Outlet	Title/Program	Publicity Value
5/3/2013	Fort Mill Times Online	Record Number of Attendees Arrive in Los Angeles for International Association of Ports and Harbors (IAPH) 28th World Ports Conference, May 6-10	\$40.36
5/4/2013	Global Logistics Media	Record Number of Attendees Arrive in LA for International Association of Ports and Harbors Conference	\$14.00
5/6/2013	BusinessWire.com	Record Number of Attendees Arrive in Los Angeles for International Association of Ports and Harbors (IAPH) 28th World Ports Conference, May 6-10 Business Wire	\$61.47
5/8/2013	Los Angeles Times	L.A. is a leader in greening of ports, Mayor Villaraigosa says - latimes.com	\$5,431.14
5/8/2013	Los Angeles Times	L.A. is a leader in greening of ports, Villaraigosa says	\$5,988.44
5/8/2013	Individual.com	L.A. is a leader in greening of ports, Mayor Villaraigosa says	\$16.93
5/13/2013	Supply Chain Management Blog	Port of Los Angeles Faced Critical Challenge with Grace and Poise	\$78.19
5/14/2013	Logistics Management	Port of LA demonstrates grace under pressure	\$14.00
Jun-13	Port Technology International	The 28th World Ports Conference	\$18,840.00
July/Aug 2013	IAPH Ports & Harbors	Multiple articles on the IAPH Conference	\$21,000.00
		Total:	\$92,440.01