



ANTONIO R. VILLARAIGOSA
Mayor

Commission
THOMAS S. SAYLES, *President*
ERIC HOLOMAN, *Vice President*
RICHARD F. MOSS
CHRISTINA E. NOONAN
JONATHAN PARFREY
BARBARA E. MOSCHOS, *Secretary*

RONALD O. NICHOLS
General Manager

May 9, 2013

The Honorable City Council
City of Los Angeles
Room 395, City Hall
Los Angeles, California 90012


Honorable Members:

Subject: Amendment No. 2 to Agreement No. 47930 with Ricoh Production Print Solutions, LLC

Pursuant to Charter Section 373, enclosed for approval by your Honorable Body is Resolution No. 013 263, adopted by the Board of Water and Power Commissioners (Board) on May 3, 2013, approved as to form and legality by the City Attorney, which authorizes Agreement No. 47930 (Amendment No. 2) for Mainframe Printers, Automated Document Factory, and Customer Bill Redesign with Ricoh Production Print Solutions, LLC. The amendment will increase the contract limit by \$4,949,579.65 and extend the term five years, five months, and two days. As directed by the Board, transmitted to you are supporting documents.

If there are any questions regarding this item, please contact Ms. Winifred Yancy, Manager of Intergovernmental Affairs and Community Relations, at (213) 367-0025.

Sincerely,


for Barbara E. Moschos
Board Secretary

BEM:oja
Enclosures: LADWP Resolution
Board Letter
CAO Report
Amendment No. 2 to Agreement No. 47930

Water and Power Conservation ... a way of life

111 North Hope Street, Los Angeles, California 90012-2607 Mailing address: Box 51111, Los Angeles 90051-5700
Telephone: (213) 367-4211 Cable address: DEWAPOLA

c/enc: Mayor Antonio Villaraigosa
Councilmember Jose Huizar, Chair, Energy and the Environment Committee
Gerry F. Miller, Chief Legislative Analyst
Miguel A. Santana, City Administrative Officer
Rafael Prieto, Legislative Analyst, CLA
William R. Koenig, Chief Administrative Analyst
Winifred Yancy

WHEREAS, effective January 29, 2010, the Los Angeles Department of Water and Power (LADWP) entered into Agreement No. 47930 (which together with all amendments and supplements thereto hereinafter shall be referred to as the "Agreement") with Ricoh Production Print Solutions, LLC (hereinafter referred to as "Contractor") to purchase mainframe printers, peripheral devices, and technology for the Customer Bill Redesign effort; and

WHEREAS, there is a current need to extend hardware and software maintenance, and professional services to support the integration of the Customer Bill Print Upgrade with the Customer Information System Connection (CISCON) as well as the conversion from bi-monthly to monthly bills; and

WHEREAS, the LADWP proposes Amendment No. 2 to the Agreement with the Contractor to increase the Agreement by \$4,949,579.65 to a cumulative total of \$14,968,750.65; and extend the Agreement five (5) years, five (5) months, and two (2) days from January 29, 2013 to June 30, 2018, for a total Agreement term of eight (8) years, five (5) months, and two (2) days; and

WHEREAS, the Contractor has reviewed the services to be provided by the Contractor incorporated in this Amendment and represents it has the qualities, expertise, and abilities to perform such work; and

WHEREAS, the term of the original Agreement exceeds the total Contract time period set by ordinance and in accordance with City Charter Section 373, Los Angeles City Council approval is required.

NOW, THEREFORE, BE IT RESOLVED that the Agreement, approved as to form and legality by the City Attorney, and filed with the Secretary of the Board, between LADWP and the Contractor be and the same is hereby approved.

BE IT FURTHER RESOLVED that pursuant to City Charter Section 1022, the services covered by this Amendment are more feasibly performed by an independent contractor than by City of Los Angeles employees.

BE IT FURTHER RESOLVED that the Chief Accounting Employee of LADWP, upon proper certification, is authorized and directed to draw demands on both the Water Revenue Fund and the Power Revenue Fund in payment of the obligations arising under the Agreement.

BE IT FURTHER RESOLVED that the President or Vice President, or the General Manager, or such person as the General Manager shall designate in writing, and the Secretary, Assistant Secretary, or the Acting Secretary of the Board be and they are hereby authorized and directed to execute said Agreement for and on behalf of LADWP.

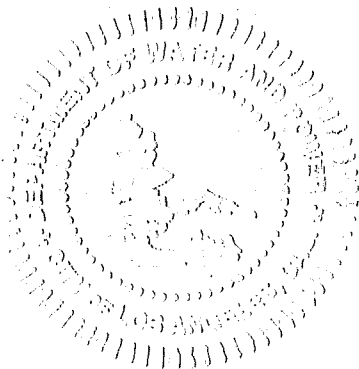
849 810
I HEREBY CERTIFY that the foregoing is a full, true, and correct copy of a resolution adopted by the Board of Water and Power Commissioners of the City of Los Angeles at its meeting held MAY 03 2013

José A. Rodriguez
ASSISTANT BOARD SECRETARY

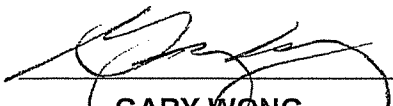
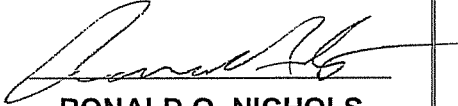
APPROVED AS TO FORM AND LEGALITY
CARMEN A. TRUTANICH, CITY ATTORNEY

JAN 18 2013

BY *[Signature]*
DIRK BROERSMA
DEPUTY CITY ATTORNEY



LOS ANGELES DEPARTMENT OF WATER AND POWER (LADWP) BOARD APPROVAL LETTER

TO: BOARD OF WATER AND POWER COMMISSIONERS	DATE: April 11, 2013
<div style="display: flex; justify-content: space-around; align-items: center;"> <div style="text-align: center;">  GARY WONG Assistant General Manager - Systems Support Division </div> <div style="text-align: center;">  RONALD O. NICHOLS General Manager </div> </div>	SUBJECT: <p align="center"> Amendment No. 2 to Agreement No. 47930 for Mainframe Printers, Automated Document Factory, and Customer Bill Redesign </p> <p align="center"> Contract With: Ricoh Production Print Solutions, LLC Boulder, Colorado </p>
	FOR COMMISSION OFFICE USE: RESOLUTION NO. _____
CITY COUNCIL APPROVAL REQUIRED: Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>	IF YES, BY WHICH CITY CHARTER SECTION: 373

- New Contract (not replacing existing contract)
- Replacement Contract
- Amendment to Existing Contract

PURPOSE

The proposed amendment of Agreement No. 47930, Ricoh Print Productions Solutions, Inc. (Ricoh), is necessary to provide maintenance of the Los Angeles Department of Water and Power's (LADWP) large bill production printers, back-up disaster recovery (DR) printers, and maintenance of the software that supports the automation of the print-to-mail process. Any disruption to the operation of the mainframe printers will significantly impact LADWP's ability to bill customers particularly as LADWP transitions from bi-monthly to monthly billing.

DR printer maintenance was added to Agreement No. 47930 after several attempts to bid out DR printer maintenance resulted in Ricoh being the only bidder each time. The DR printer maintenance was for a total of three (3) years. The proposed extension provides for coterminous expiration of the printers and software from the original agreement and the DR printer maintenance. Maintenance of the Ricoh printers and software from the original agreement can only be performed by Ricoh.

The attached Resolution recommends to the Los Angeles City Council (City Council) approval of Amendment No. 2 (Amendment) to Agreement No. 47930 (Agreement), with Ricoh for hardware maintenance, software licensing, equipment, and professional services.

COST AND DURATION

The Amendment will increase the Agreement by \$4,949,579.65, from \$10,019,171 to a cumulative total of \$14,968,750.65, and extend the Agreement for an additional five (5) years, five (5) months, and two (2) days from January 29, 2013 to June 30, 2018, for a total Agreement term of eight (8) years, five (5) months, and two (2) days.

The proposed Amendment will allow for coterminous expiration of the production printer hardware and software maintenance coverage and DR machine maintenance coverage. Additionally, the request to extend for five (5) years will cover the anticipated life span of the production printers until the projected purchase of new printers in 2018.

BACKGROUND

Agreement No. 47930 was approved by the Board of Water and Power Commissioners (Board) effective January 29, 2010. The purpose of the Agreement was to purchase mainframe printers, peripheral devices, and technology for the Customer Bill Redesign effort. The procurement also included professional services to integrate and streamline the print-to-mail process.

Amendment No.1, approved by the Board effective November 16, 2011, increased the Agreement limit by \$1,999,783 for the cost of a high-speed printer upgrade, professional services for the continued support of the Customer Bill Redesign, compliance with the American Disability Act, and employee training for knowledge transfer.

Subsequent to Amendment 1, the following Administrative changes have been made to the Agreement:

1. Administrative Change Order No. 1 defined the deliverables of Amendment No. 1.
2. Administrative Amendment (AA) No. 1:
 - Modified the payment structure for the National Change of Address (NCOA ^{Link}) services.
 - Increased a milestone payment for the process used to enhance the LADWP bill, letter creation, and mailing.

- Added DR printer maintenance through January 28, 2013. After several attempts to bid out DR printer maintenance with each resulting in Ricoh being the only bidder, it was deemed appropriate to add the service to this Agreement. The bid for DR maintenance was for a total of three (3) years.

The funding needed to cover the changes above was offset by unused funds allocated for the purchase of an IP 5000 color printer upgrade which is pending implementation of monthly billing.

The deliverables associated with Amendment No. 2 are as follows:

Item	Budget Category	Limit
Hardware Maintenance - New color printers, high speed printer upgrade, disaster recovery printers, peripheral replacement, and monthly usage charges.	Operations & Maintenance (O&M)	\$3,248,844.28
Software Maintenance -	O&M	\$1,400,735.37
Professional Services -	O&M	\$ 300,000.00

Pursuant to City Charter Section 1022, the services covered by this Amendment are more feasibly performed by an independent contractor than by City of Los Angeles employees.

Per City Charter Section 373, City Council approval is required when contracts with one (1) vendor exceeds the time period set by Ordinance. Amendment No. 2 to Agreement No. 47930 will extend the contract for an additional three (3) years, five (5) months, and two (2) days; therefore, City Council approval is required. Accordingly, the City Administrative Officer report dated, March 27, 2013 is attached.

METHOD OF SELECTION

Competitive Cooperative Purchase Sole Source Single Source

LOCAL BUSINESS PREFERENCE PROGRAM (LBPP)

The LBPP was not included in the RFP associated with this Agreement, as the bid and award were completed prior to LBPP implementation.

M/W/OBE SUBCONTRACTING PARTICIPATION

The Agreement was established primarily for the purchase of printers to print new LADWP customer bills. Due to the proprietary nature of the hardware and software purchased and maintained under the Agreement subcontracting opportunities were only identified for the Customer Bill Redesign and Automated Document Factory at less than two (2) percent of the overall contract. Therefore, subcontracting requirements were waived. However, subsequent to the final approval of the Agreement, several subcontractors were identified to support the project.

The following table shows the initial estimated subcontracting percentages from the original Agreement and Amendment No. 1, as well as the actual dollar amounts spent to date under the Agreement and the proposed subcontracting commitment for Amendment No. 2:

M/W/OBE SUBCONTRACTING

MBE

MBE SUBCONTRACTOR	ORIGINAL CONTRACT (CONTRACT AMOUNT \$8,019,388*)		PARTICIPATION THROUGH JANUARY 2013 (CONTRACT AMOUNT \$10,019,171)		PROJECTED PARTICIPATION DUE TO PROPOSED \$4,949,579.65 AMENDMENT (PROPOSED CONTRACT AMOUNT \$14,968,750.65)		
	COMMITTED AMOUNT	PERCENT OF CONTRACT	ACTUAL AMOUNT	PERCENT OF CONTRACT	PROPOSED \$ IN AMENDMENT	REVISED TOTAL SUB AMOUNT	REVISED PERCENT OF CONTRACT
Strategic Solutions	\$282,433	3.52%	\$343,298	3.43%	\$0	\$343,298	2.00%
TOTAL	\$282,433	3.52%	\$343,298	3.43%	\$0	\$343,298	2.00%

OBE

OBE SUBCONTRACTOR	ORIGINAL CONTRACT (CONTRACT AMOUNT \$8,019,388*)		PARTICIPATION THROUGH JANUARY 2013 (CONTRACT AMOUNT \$10,019,171)		PROJECTED PARTICIPATION DUE TO PROPOSED \$4,949,579.65 AMENDMENT (PROPOSED CONTRACT AMOUNT \$14,968,750.65)		
	COMMITTED AMOUNT	PERCENT OF CONTRACT	ACTUAL AMOUNT	PERCENT OF CONTRACT	PROPOSED \$ IN AMENDMENT	REVISED TOTAL SUB AMOUNT	REVISED PERCENT OF CONTRACT
HP Exstream	\$476,694	5.94%	\$476,694	4.76%	\$0	\$476,694	3.00%
Ironsides	\$0.00	0.00%	\$228,888	2.28%	\$274,287.96	\$503,175.96	3.00%
BCC	\$0.00	0.00%	\$0.00	0.00%	\$225,012.28	\$225,012.28	2.00%
TOTAL	\$476,694	5.94%	\$705,582	7.04%	\$309,453	\$1,203,188.24	8.00%

CONTRACT AND VENDOR HISTORY

Contract History					
Contract/ PO No.	Contractor	Term of Contract	Start Date	Ending Date	Contract Amount
47930	Ricoh Print Production Solutions, LLC (formerly known as InfoPrint Solutions Company, LLC)	3 Years	01/29/2010	01/28/2013	\$10,019,171
Vendor History					
Contract/ PO No.	Contract Description	Term of Contract	Start Date	Ending Date	Contract Amount
47930	Mainframe Printers, Automated Document Factory, and Customer Bill Redesign	3 Years	1/29/2010	1/28/2013	\$10,019,171
49029-0	Maintenance of IBM Mainframe Printers and Roll Systems Peripheral Devices	1 Year	11/01/2009	10/31/2010	\$140,000

ENVIRONMENTAL DETERMINATION

In accordance with the California Environmental Quality Act (CEQA), it has been determined that the purchase of hardware and software maintenance is exempt pursuant to the General Exemption described in CEQA Guidelines Section 15061 (b)(3).

RECOMMENDATION

It is requested that your Honorable Board adopt the attached Resolution recommending the Los Angeles City Council's approval of Amendment No. 2 of Agreement No. 47930 with Ricoh.

MML:TN:sd

Attachments

- e-c/att: Ronald O. Nichols
- Richard M. Brown
- Aram Benyamin
- James B. McDaniel
- Philip Leiber
- Gary Wong
- Gwendolyn W. Williams
- Sharon Grove
- Matthew M. Lampe
- Henry Lee

REPORT FROM

OFFICE OF THE CITY ADMINISTRATIVE OFFICER

Date: March 27, 2013

CAO File No.: 0150-09923-0000

Council File No.:

Council District:

To: The Mayor

From: Miguel A. Santana, City Administrative Officer



Reference: Communication from the Department of Water and Power dated January 23, 2013; referred by the Mayor for report on January 30, 2013

Subject: **PROPOSED SECOND AMENDMENT TO CONTRACT NO. 47930 BETWEEN THE LOS ANGELES DEPARTMENT OF WATER AND POWER AND RICOH PRODUCTION PRINT SOLUTIONS, LLC**

SUMMARY

The Department of Water and Power (DWP; Department) requests approval of a proposed resolution authorizing the Second Amendment to Contract No. 47930 (Agreement) with Ricoh Production Print Solutions, LLC (Ricoh) for maintenance of DWP's customer bill production printers, back-up disaster recovery (DR) printers, and the maintenance of the software relating to process automation. Approval of the proposed Agreement (1) increases the expenditure authority by approximately \$5 million, from approximately \$10 million to a cumulative total of approximately \$15 million, and (2) extends the contract term for an additional 5 years, 6 months for a cumulative total term of 8 years, 6 months, expiring in June 2018.

Pursuant to Charter Section 373, for long term contracts, and the Los Angeles Administrative Code Section 10.5, "Limitation and Power to Make Contracts," City Council approval is required because the cumulative length of the agreement exceeds three years. The City Attorney has approved the proposed resolution as to form and legality.

The DWP Board of Commissioners (Board) approved the original Agreement with a total expenditure amount not to exceed approximately \$8 million and a 3 year term, expiring in January 2013. The purpose of the original Agreement was to purchase mainframe printers, peripheral devices, technology for use with the customer bill redesign, and professional services to streamline and automate printing and mailing processes.

Subsequently, Amendment No. 1 was approved by the Board to increase the expenditure authority by approximately \$2 million an expanded scope of work including a high-speed printer upgrade, employee training, and DR printer maintenance through the original contract term expiring in January 2013. DWP states that several competitive bid processes were released for DR printer maintenance services that resulted in Ricoh being the only bidder each time. As a result, the Department decided to include the DR services in the existing Ricoh Agreement with

the same contractual term.

Approval of the proposed 2nd Amendment is necessary to allow for continuing maintenance of the DWP customer bill production printers, back-up DR printers, and the maintenance of software relating to process automation. As proposed, the 2nd Amendment increases the expenditure authority by approximately \$5 million, from approximately \$10 million to a cumulative total of approximately \$15 million, and (2) extends the contract term for an additional 5 years, 6 months for a cumulative total term of 8 years, 6 months, expiring in June 2018

Upon review of the attached DWP request, it is the opinion of this Office that the item can be approved as the requested action appears to be reasonable and in accordance with City policies and procedures.

RECOMMENDATION

That the Mayor:

1. Approve the proposed resolution authorizing the execution of the Second Amendment to Contract No. 47930 with Ricoh Print Production Solutions, LLC, that (1) increases the expenditure authority by approximately \$5 million, from approximately \$10 million to a cumulative total of approximately \$15 million, and (2) extends the contract term for an additional 5 years, 6 months for a cumulative total term of 8 years, 6 months, expiring in June 2018, for maintenance of DWP's customer bill production printers, back-up disaster recovery printers, and the maintenance of software relating to process automation.
2. Return the proposed resolution to the Department for further processing, including Council consideration.

FISCAL IMPACT STATEMENT

Approval of the proposed resolution will increase the expenditure authority of the Department by approximately \$5 million from the Water and Power Revenue Funds. The proposed Agreement complies with the Department's adopted Financial Policies. Approval of the proposed resolution will not impact the City's General Fund.

TIME LIMIT FOR COUNCIL ACTION

Pursuant to Charter Section 373, "Long Term Contracts Approved by Council," and the Los Angeles Administrative Code Section 10.5, "Limitation and Power to Make Contracts," unless the Council takes action disapproving a contract that is longer than three years within 60 days after submission to Council, the contract shall be deemed approved.

AMENDMENT NO. 2 TO AGREEMENT NO. 47930

**BETWEEN THE CITY OF LOS ANGELES DEPARTMENT OF WATER AND POWER
AND RICOH PRODUCTION PRINT SOLUTIONS, LLC**

This Amendment No. 2 to Agreement No. 47930 is made and entered into by and between the City of Los Angeles acting by and through the Los Angeles Department of Water and Power (LADWP), a municipal corporation, and Ricoh Production Print Solutions, LLC (formerly known as InfoPrint Solutions Company, L.L.C.) (Contractor) are referred to under this Amendment as "Party" and collectively as the "Parties."

WITNESSETH

WHEREAS, effective January 29, 2010, the parties entered into Agreement No. 47930 (which together with all amendments thereto is hereinafter referred to as the "Agreement") for Ricoh Production Print Solutions, LLC to provide LADWP with technological services and equipment to include mainframe printers, peripheral devices with extended maintenance service, Automated Document Factory (ADF) software system, Composition software, Customer Bill Redesign, and professional services to integrate and streamline LADWP printing and mailing processes for three (3) years, from January 29, 2010 through January 28, 2013; and

WHEREAS, the Contract provides for amendments; and

WHEREAS, LADWP is proposing Amendment No. 2 to increase the Agreement term for an additional five (5) years, five (5) months, and two (2) days from January 29, 2013 through June 30, 2018, for a total Agreement term of eight (8) years, five (5) months, and two (2) days; and

WHEREAS, LADWP is proposing Amendment No. 2 to increase the total Agreement amount by Four Million, Nine Hundred Forty-Nine Thousand, Five Hundred Seventy-Nine Dollars, and Sixty-Five Cents (\$4,949,579.65) for a maximum expenditure amount, not-to-exceed Fourteen Million, Nine Hundred Sixty-Eight Thousand, Seven Hundred Fifty Dollars and Sixty-Five Cents (\$14,968,750.65); and

NOW, THEREFORE, the parties hereby agree to amend Agreement No. 47930 as follows:

1. **Exhibit A - Statement of Work**

Contractor Compensation

Item No. 3 of Section C, under Contractor Compensation, the first sentence is replaced in its entirety with the following: "The total fixed fees for this Statement of Work are increased by Four Million, Nine Hundred Forty-Nine Thousand, Five Hundred Seventy-Nine Dollars, and Sixty-Five Cents (\$4,949,579.65) to cover hardware and software maintenance, and professional services from Ten Million, Nineteen Thousand, One Hundred Seventy One (\$10,019,171) dollars to Fourteen Million, Nine Hundred Sixty-Eight Thousand, Seven Hundred Fifty Dollars and Sixty-Five Cents (\$14,968,750.65)."

Maximum Contractor Compensation

Item No. 6 of Section C, under Maximum Contractor Compensation, the first sentence of the first paragraph is amended to state the following: "The Statement of Work for the project has authorized expenditures not to exceed Fourteen Million, Nine Hundred Sixty-Eight Thousand, Seven Hundred Fifty Dollars and Sixty-Five Cents (\$14,968,750.65) for the eight (8) year, five (5) month, and two (2) day term of this Agreement."

2. **Deliverable Fee Schedule**

Payment Table No. 7 is added to Item No. 7 of Section C, Deliverable Fee Schedule:

Payment Tables:

- 7) Amendment No. 2 to Agreement No. 47930 with Ricoh Print Production Solutions, LLC - Payment Limits (See Attachment)

Hardware Maintenance	Quantity	Total Five Years	Partial Year 2013-01-29 thru 2013-06-30 (42%)	Fiscal Year 2013-07-01 thru 2014-06-30 (100%)	Fiscal Year 2014-07-01 thru 2015-06-30 (100%)	Fiscal Year 2015-07-01 thru 2016-06-30 (100%)	Fiscal Year 2016-07-01 thru 2017-06-30 (100%)	Fiscal Year 2017-07-01 thru 2018-06-30 (100%)
7) Amendment No. 2 to Agreement No. 47930 with Ricoh Production Print Solutions, LLC - Payment Limits								
Hardware Maintenance								
Full Color Printers - (System 1 & System 2)								
IP5101 AD 1 (SN: 40050, 40051)	2	\$199,200.00		\$39,840.00	\$39,840.00	\$39,840.00	\$39,840.00	\$39,840.00
IP5101 AD 2 (SN: 50050, 50051)	2	\$235,680.00		\$47,136.00	\$47,136.00	\$47,136.00	\$47,136.00	\$47,136.00
Total IP5000 Full Color Printer		\$434,880.00		\$86,976.00	\$86,976.00	\$86,976.00	\$86,976.00	\$86,976.00
Lasermax Pre/Post for IP5000:								
3899 Unwinders Model 550 (SN: W550004, W550005, W550012, 1332 Floders Model 026 (SN: B026624, E026811)	4	\$56,880.00		\$11,376.00	\$11,376.00	\$11,376.00	\$11,376.00	\$11,376.00
1332 Floders Model 026 (SN: B026624, E026811)	2	\$6,920.00		\$1,384.00	\$1,384.00	\$1,384.00	\$1,384.00	\$1,384.00
1332 Floders Model 0F5 (SN: 26338, 27261)	2	\$135,120.00		\$27,024.00	\$27,024.00	\$27,024.00	\$27,024.00	\$27,024.00
1332 Stack Tuners Model OTS (SN: D025991, D025992)	2	\$8,440.00		\$1,688.00	\$1,688.00	\$1,688.00	\$1,688.00	\$1,688.00
Total Lasermax Pre/Post for IP5000		\$207,360.00		\$41,472.00	\$41,472.00	\$41,472.00	\$41,472.00	\$41,472.00
Total IP5000 Full Color Printer and Laser Pre/Post		\$642,240.00		\$128,448.00	\$128,448.00	\$128,448.00	\$128,448.00	\$128,448.00
IP4000 Mono Printer - (System 1 & System 2)								
IP4000 ID3 (SN: 15117)	1	\$109,142.32	\$8,457.52	\$20,136.96	\$20,136.96	\$20,136.96	\$20,136.96	\$20,136.96
IP4000 ID4 (SN: 16117)	1	\$117,579.31	\$9,111.31	\$21,693.60	\$21,693.60	\$21,693.60	\$21,693.60	\$21,693.60
Total IP4000 Printers		\$226,721.64	\$17,568.84	\$41,830.56	\$41,830.56	\$41,830.56	\$41,830.56	\$41,830.56
Lasermax Pre/Post for IP4000:								
1332 Model 033 (SN: 15911, 16913)	2	\$138,223.01	\$10,711.01	\$25,502.40	\$25,502.40	\$25,502.40	\$25,502.40	\$25,502.40
1332 Model 041 (SN: 15911, 16913)	2	\$54,351.33	\$4,211.73	\$10,027.92	\$10,027.92	\$10,027.92	\$10,027.92	\$10,027.92
1332 Model 007 (SN: 15911, 16913)	2	\$11,778.74	\$912.74	\$2,173.20	\$2,173.20	\$2,173.20	\$2,173.20	\$2,173.20
Total Lasermax Pre/Post for IP4000		\$204,353.08	\$15,835.48	\$37,703.52	\$37,703.52	\$37,703.52	\$37,703.52	\$37,703.52
Total IP4000 Mono Printers and Lasermax Pre/Post		\$431,074.71	\$33,404.31	\$79,534.08	\$79,534.08	\$79,534.08	\$79,534.08	\$79,534.08
6400 Printer Model 15 (SN: 01P1834, 01P1835)	2	\$19,393.63	\$1,502.83	\$3,578.16	\$3,578.16	\$3,578.16	\$3,578.16	\$3,578.16
Total Mono Printers and Lasermax Pre/Post		\$450,468.34	\$34,907.14	\$83,112.24	\$83,112.24	\$83,112.24	\$83,112.24	\$83,112.24
Total Printers Maintenance		\$1,092,708.34	\$34,907.14	\$211,560.24	\$211,560.24	\$211,560.24	\$211,560.24	\$211,560.24
Click Charges								
IP500Q Monthly Billing	5,489,578ft/ mos	\$2,120,713.88	\$157,640.73	\$392,614.63	\$392,614.63	\$392,614.63	\$392,614.63	\$392,614.63
\$0.00596 per feet/month (\$0.00596X39,924,200 ft/yearX165%)		\$35,422.06	\$3,220.19	\$6,440.38	\$6,440.38	\$6,440.38	\$6,440.38	\$6,440.38
IP4000 Monthly Billing	2,187,627ft/20 days							
\$0.002944 per feet/month (\$0.002944 X2,187,627ft/20 days/year)								
Assumed 2 Tests/year, each test lasts Maximum of 10days								
Total Click Charges - Monthly Billing		\$2,156,135.94	\$160,860.92	\$399,055.01	\$399,055.01	\$399,055.01	\$399,055.01	\$399,055.01
Total Hardware Maintenance		\$3,248,844.28	\$195,768.06	\$610,615.25	\$610,615.25	\$610,615.25	\$610,615.25	\$610,615.25

7) Amendment No. 2 to Agreement No. 47950 with Ricoh Production Print Solutions, LLC - Payment Limits	Quantity	Total Five Years	Partial Year 2013-03-27 thru 2013-06-30 (26%)	Fiscal Year 2013-07-01 thru 2014-06-30 (100%)	Fiscal Year 2014-07-01 thru 2015-06-30 (100%)	Fiscal Year 2015-07-01 thru 2016-06-30 (100%)	Fiscal Year 2016-07-01 thru 2017-06-30 (100%)	Fiscal Year 2017-07-01 thru 2018-06-30 (100%)
Software Maintenance (F7119615/Z4328/GA123/39/459)								
InfoPrint Process Director Software Maintenance								
5639-Q01 InfoPrint Process Director for AIX 1 Year Renewal - Prod	1	\$26,300.00	\$1,300.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00
0004 InfoPrint Process Director for AIX Base	4	\$84,160.00	\$4,160.00	\$16,000.00	\$16,000.00	\$16,000.00	\$16,000.00	\$16,000.00
0002 High Speed Print Engine	1	\$19,725.00	\$975.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00
0012 AFP Editor 1 Yr Renewal per servers	1	\$13,150.00	\$650.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00
0018 Service Level Agreement 1yr Renewal	1	\$93,835.00	\$7,085.00	\$27,250.00	\$27,250.00	\$27,250.00	\$27,250.00	\$27,250.00
Total IPPD for AIX - Prod		\$138,075.00	\$6,825.00	\$26,250.00	\$26,250.00	\$26,250.00	\$26,250.00	\$26,250.00
5639-Q01 InfoPrint Process Director for AIX 1 Year Renewal - Prod	1	\$8,122.07	\$401.47	\$1,544.12	\$1,544.12	\$1,544.12	\$1,544.12	\$1,544.12
0030 Mailroom Integrity II	1	\$3,045.75	\$150.55	\$579.04	\$579.04	\$579.04	\$579.04	\$579.04
5639-Q01 InfoPrint Process Director for AIX 1 Year Renewal - Dev	1	\$2,030.52	\$100.37	\$386.03	\$386.03	\$386.03	\$386.03	\$386.03
0107 InfoPrint Process Director for AIX Base - Restricted Use (new)	1	\$21,320.41	\$1,053.86	\$4,053.31	\$4,053.31	\$4,053.31	\$4,053.31	\$4,053.31
0059 AFP Editor 1 Yr Renewal per servers (new)	1	\$34,518.75	\$1,706.25	\$6,562.50	\$6,562.50	\$6,562.50	\$6,562.50	\$6,562.50
0067 Service Level Agreement 1yr Renewal (new)	1	\$1,052.00	\$52.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00
0079 Mailroom Integrity II	1	\$920.50	\$45.50	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00
Total InfoPrint Transform Software Products		\$1,972.50	\$97.50	\$375.00	\$375.00	\$375.00	\$375.00	\$375.00
Total InfoPrint Process Director Software Maintenance		\$317,901.25	\$15,713.75	\$60,437.50	\$60,437.50	\$60,437.50	\$60,437.50	\$60,437.50
Professional Services Maintenance Renewal								
IPPD Extensions -								
- Commingling	1	\$65,750.00	\$3,250.00	\$12,500.00	\$12,500.00	\$12,500.00	\$12,500.00	\$12,500.00
- GASS Support	1	\$32,875.00	\$1,625.00	\$6,250.00	\$6,250.00	\$6,250.00	\$6,250.00	\$6,250.00
- Meter Elimination	1	\$41,096.38	\$2,031.38	\$7,813.00	\$7,813.00	\$7,813.00	\$7,813.00	\$7,813.00
- PAVE Support	1	\$164,375.00	\$8,125.00	\$31,250.00	\$31,250.00	\$31,250.00	\$31,250.00	\$31,250.00
- IMB Late Assignment	1	\$16,437.50	\$812.50	\$3,125.00	\$3,125.00	\$3,125.00	\$3,125.00	\$3,125.00
- NCOA	1	\$49,312.50	\$2,437.50	\$9,375.00	\$9,375.00	\$9,375.00	\$9,375.00	\$9,375.00
- Mail Insight	1	\$164,375.00	\$8,125.00	\$31,250.00	\$31,250.00	\$31,250.00	\$31,250.00	\$31,250.00
- Document Tracking Report	1	\$16,437.50	\$812.50	\$3,125.00	\$3,125.00	\$3,125.00	\$3,125.00	\$3,125.00
- Resource Renaming	1	\$32,875.00	\$1,625.00	\$6,250.00	\$6,250.00	\$6,250.00	\$6,250.00	\$6,250.00
- InfoPrint Support Services*	1	\$300,000.00	\$0.00	\$100,000.00	\$100,000.00	\$100,000.00	\$100,000.00	\$100,000.00
Total IPPD Extensions		\$883,533.88	\$28,843.88	\$210,938.00	\$210,938.00	\$210,938.00	\$210,938.00	\$210,938.00
BCC Software - ZipSource & cQuencer	1	\$225,012.28	\$11,122.28	\$42,778.00	\$42,778.00	\$42,778.00	\$42,778.00	\$42,778.00
Ironsides APT INSERTER Subsystem (\$41,600+1888+4329+4329) PCR 4,1	1	\$274,287.96	\$13,557.96	\$52,146.00	\$52,146.00	\$52,146.00	\$52,146.00	\$52,146.00
Total Professional Services Maintenance Renewal		\$1,382,834.12	\$53,524.12	\$305,862.00	\$305,862.00	\$305,862.00	\$305,862.00	\$305,862.00
Total Software Maintenance		\$1,700,735.37	\$69,237.87	\$366,299.50	\$366,299.50	\$366,299.50	\$366,299.50	\$366,299.50
InfoPrint Contract Amendment No. 2 Totals		\$4,949,579.65	\$265,005.93	\$976,914.75	\$976,914.75	\$976,914.75	\$976,914.75	\$976,914.75

*(On-Site if needed at a maximum of seven (7), one (1) week trips per year.)

3. Except as herein amended above, all other terms and conditions of Agreement No. 47930 shall remain in full force and effect.
4. This Second Amendment is executed in one (1) original and one (1) duplicate original, each of which is deemed to be an original. This Amendment includes six (6) pages.

IN WITNESS WHEREOF, the signatories hereto represent that they are authorized to enter into this Second Amendment to Agreement No. 47930.

DEPARTMENT OF WATER AND POWER
OF THE CITY OF LOS ANGELES BY
BOARD OF WATER AND POWER COMMISSIONERS
OF THE CITY OF LOS ANGELES

By: _____
RONALD O. NICHOLS
General Manager

Date: _____

And: _____
BARBARA E. MOSCHOS
Secretary

APPROVED AS TO FORM AND LEGALITY
CARMEN A. TRUTANICH, CITY ATTORNEY
JAN 18 2013
BY _____
DIRK BROEHSMA
DEPUTY CITY ATTORNEY

RICOH PRODUCTION PRINT SOLUTIONS, LLC

By: _____
Title

Date: 1/22/13