

"Creating dynamic experiences to connect people and animals"

Los Angeles Zoo 5333 Zoo Drive Los Angeles California 90027 323/644-4200 Fax 323/662-9786 http://www.lazoo.org

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John R. Lewis Zoo Director

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An Equal Employment Opportunity Employer August 16, 2018

Honorable Los Angeles City Council c/o: Office of the City Clerk 200 N. Spring Street, Room 395 Los Angeles, California 90012

Reference: Council File No. 14-0600-S223

Dear Honorable Councilmembers:

# BACKGROUND

The 1997 Operating Agreement between the City and the Greater Los Angeles Zoo Association (GLAZA) extended the term of the 1981 Concessions Agreement between the City and GLAZA through February 11, 2016. Through various actions, the City Council has approved three amendments to the Operating Agreement extending the term of the Concessions Agreement to August 31, 2018 (C.F. 14-0600-S223). A fourth amendment is required to extend the term of the Concessions Agreement for approximately six months, to **February 17, 2019**, with a six-month renewal option at the City's discretion, to allow time for the issuance of a Concessions Request for Proposals (RFP), revision of the draft concessions services agreement and the selection of the proposed vendor, subject to City Council approval.

# RECOMMENDATION

That the City Council approve Amendment No. 4 to the Operating Agreement (attached) which provides an extension to the Concessions Agreement between the City and the Greater Los Angeles Zoo Association for approximately six months, to **February 17**, **2019**, with a six-month renewal option at the City's discretion, to allow time for the issuance of a Concessions Request for Proposals (RFP), revision of the draft concessions services agreement and the selection of the proposed vendor.

**FISCAL IMPACT** There is no fiscal impact.

Respectfully submitted,

JOHN R. LEWIS Zoo Director

JRL:DMV

Attachment

Member of the California Association of Zoos and Aquariums

## FOURTH AMENDMENT TO THE 1997 OPERATING AGREEMENT BY AND BETWEEN THE LOS ANGELES ZOO AND BOTANICAL GARDENS ("ZOO") AND THE GREATER LOS ANGELES ZOO ASSOCIATION ("GLAZA") RELATING TO THE 1980 CONCESSION AGREEMENT

This fourth (4<sup>th</sup>) amendment ("Amendment") dated as of September 1, 2018, amends the agreement entitled <u>Operating Agreement by and between the City of Los Angeles, a Municipal</u> <u>Corporation and the Greater Los Angeles Zoo Association, a California Nonprofit Corporation</u> (CF No. 94-0989-S1), dated as of July 1, 1997 ("Operating Agreement") by extending the term of the concession agreement between the City and GLAZA that is referenced in the 1997 Operating Agreement. The Operating Agreement expires September 29, 2022.

The concession agreement between the City and GLAZA for the Zoo concessions is set forth in an agreement entitled <u>Concession Agreement between the City of Los Angeles and the</u> <u>Greater Los Angeles Zoo Association</u> ("Concession Agreement"), which was entered into as of February 12, 1981, and grants GLAZA the right to operate all approved concessions at the Zoo.

The Concession Agreement was originally set to expire February 11, 2006. However, Section IV B of the 1997 Operating Agreement extended the term of the Concession Agreement by ten years, to February 11, 2016.

The 1<sup>st</sup> Amendment to the 1997 Operating Agreement, dated as of February 11, 2016, amended Section IV (<u>Amendments to Concession Agreement between City and GLAZA</u>), subsection B (<u>Term</u>) of the Operating Agreement, by extending the term of the Concession Agreement for approximately six months, to August 31, 2016.

The 2<sup>nd</sup> Amendment extended the term of the Concession Agreement for approximately twelve months, by amending Section IV (<u>Amendments to Concession Agreement between City</u> and GLAZA), subsection B (Term) of the Operating Agreement, to August 31, 2017.

The 3<sup>rd</sup> Amendment extended the term of the Concession Agreement, by amending Section IV (<u>Amendments to Concession Agreement between City and GLAZA</u>), subsection B (<u>Term</u>) of the Operating Agreement, to August 31, 2018 (C.F. 14-0600-S223).

This 4<sup>th</sup> Amendment to the 1997 Operating Agreement extends the Concession Agreement for approximately six months, to **February 17, 2019**, with a six-month renewal option at the City's discretion, to allow time for the issuance of a Concessions Request for Proposals (RFP), revision of the draft concessions services agreement and the selection of the proposed vendor, subject to City Council approval, by amending Section IV (<u>Amendments to Concession Agreement between City and GLAZA</u>), subsection B (<u>Term</u>) of the Operating Agreement, upon approval by the City Council (C.F. 14-0600-S223), as follows:

#### B. TERM

The term of the Concession Agreement, which began on February 12, 1981 and which was to expire twenty-five (25) years thereafter, was extended by an additional ten years to

Fourth Amendment to the 1997 Operating Agreement by and between the Zoo and GLAZA Relating to the 1980 Concession Agreement

February 11, 2016, and pursuant to Amendment No. 1 to this Operating Agreement, the term of the Concession Agreement was extended to August 31, 2016; by Amendment No. 2 to August 31, 2017; by Amendment No. 3 to August 31, 2018, and by Amendment No. 4, it is hereby extended an additional six months to **February 17, 2019**, with a six-month renewal option at the City's discretion, to allow time for the issuance of a Concessions Request for Proposals (RFP), a revision of the draft concessions services agreement and the selection of a proposed vendor for the Zoo concessions, all subject to Council review and approval.

**IN WITNESS WHEREOF**, the parties hereto have caused this Fourth Amendment to the Operating Agreement to be executed by their respective authorized representatives.

By:

APPROVED AS TO FORM: MICHAEL N. FEUER, City Attorney

CITY OF LOS ANGELES LOS ANGELES ZOO & BOTANICAL GARDENS

By: \_\_\_\_\_ DOV LESEL, Assistant City Attorney

JOHN R. LEWIS, Zoo Director

DATE: \_\_\_\_\_

DATE: \_\_\_\_\_

### **GREATER LA ZOO ASSOCIATION**

By: \_\_\_\_\_ CONNIE MORGAN, President

DATE: \_\_\_\_\_

ATTEST: HOLLY L. WOLCOTT, City Clerk

By: \_\_\_\_\_ Deputy City Clerk

City Business License Number \_\_\_\_\_\_ Internal Revenue Service Taxpayer Identification Number \_\_\_\_\_\_ Agreement Number

H Drive: Zoo GLAZA – 1997 OPERATING AGREEMENT 4<sup>th</sup> Amendment to Concessions term 8.14.18