



215 W. 5th Street Unit 1209

Los Angeles, CA 90013

DeSuar Spa & Boutique

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Councilmember José Huizar  
Member, Los Angeles City Council  
Los Angeles City Hall  
200 N Spring St, #465  
Los Angeles, CA 90026

February 11<sup>th</sup>, 2016

**Home Sharing, CF 14-1635-S2**

Dear Councilmember Huizar,


DeSuar Spa opened opened a little over five years ago, providing wonderful stress relieving experiences to downtown locals and out-of-towners alike. We are very excited to be a part of the growing and vibrant downtown community. Thank you for your ongoing commitment to help revitalize downtown LA.

We make a point of getting to know each of our clients, and we have recently noticed that local hosts on short term rental platforms like Airbnb are recommending DeSuar Spa & Boutique to their guests. We rely on a diverse customer base to succeed, and we have found that online rental platforms are bringing travelers to our neighborhood and to our business.

Please continue to support small businesses in downtown LA by creating laws that will allow travelers to explore our neighborhood and patronize local businesses.

Thank you, and we look forward to serving you!

Sincerely,

Deisy Suarez   
Owner, DeSuar Spa & Boutique  
215 W. 5<sup>th</sup> Street Unit 1209  
Los Angeles, CA 90013  
213-265-7908

Dear Councilmember Mike Bonin,

I write to you to share my nearly 3 year experience as an Airbnb guest. My journey started a few years ago when I moved away from my hometown in Kansas City, Missouri and found myself in the Big Apple aka New York City. I had temporary housing with a friend at the time and was unsure of my next move. I had no idea where I wanted to live and more importantly I couldn't afford the thousands of dollars you have to put down to lease an apartment. I met my then boyfriend and he suggested we check out an Airbnb listing.

Growing up in a conservative, slower progressing state like Missouri, the idea of living with other people I didn't know sounded dangerous and absurd. However, I gave it a shot in Cobble Hill, Brooklyn with my ex and the journey started there. We quickly realized how special and unique the Airbnb lifestyle was. Firstly, we were able to meet locals of that neighborhood and got shown the ropes by our Airbnb host. She was a lovely woman who was so lovely and inviting to us.

It takes a certain type of person to let you into their home, and that was the piece of wisdom we used for the continuing of our Airbnb journey. We traveled to Berlin, Germany and lived in a small loft for 3 months. Then, life took us to Miami Beach, Florida where we stayed in an Airbnb for 6 months. Another beauty of Airbnb was we didn't have to have any *stuff*. No furniture, dishes, appliances or even a bath towel. Just us and our suit cases and our eagerness to explore different cultures and meet different people.

I have stayed in at least 20 Airbnb homes all over America and in different countries. I have not **one** bad experience. Some may say that's luck and some may say it's someone watching over me, however I think it's much more than that. It's a skill learned to really get to know and read people. When I was looking to move to Los Angeles, California I found a woman living in Mar Vista near Venice Beach who was renting her room. Her name was Anita Avalos and she looked like a normal human being from her photos. She had great reviews so I decided to reach out to her. I was able to contact her and have a phone conversation so I knew that she was a real person. I instantly felt good vibes and booked to stay with her for a month. My experience with Anita was life changing, and life saving. I was newly single, in a new city and Anita became one of my dear friends. It all started with Airbnb and her inviting me into her home. I saw Anita thrive as well from the companionship and company that I brought to her and financially it helped her afford her home that she had lived in for so many years.

I wish to continue to use Airbnb and someday when I have a place of my own, rent it out to other people who shared the same life style I did, or are just looking for a weekend getaway and prefer a home over stuffy, isolating hotels.

Thank you for your time,

Madelyn Hayes

February 9, 2016

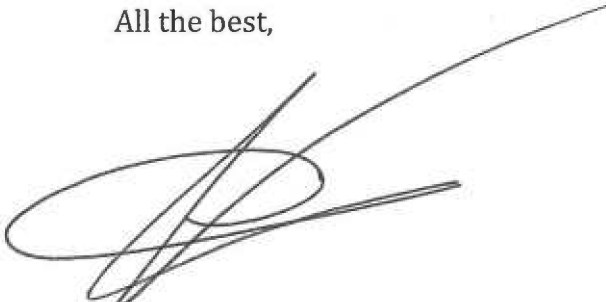
Dear Councilmember Bonin,

My name is Nando, and I own The Good Pizza. Since 2008, we've proudly served our pizza in the Westchester and Playa del Rey communities.

Although there are many hotels surrounding LAX, we've found that Airbnb has allowed travelers to get an authentic taste of Westchester. Rather than stepping out of a hotel and into a shuttle, travelers can now traverse our streets, perhaps eating our soft serve as they walk.

We are grateful for your continued support of Westchester's businesses. We look forward to having and serving you a slice of pizza soon.

All the best,



Ferdinando de Stefano  
The Good Pizza  
7929 Emerson Ave  
Los Angeles, CA 90045  
<http://www.thegoodpizza.com/default.aspx>

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