Dear Committee Members,

I support short term rentals in Los Angeles and quite frankly anywhere in the country. My wife and I have had renters in our house on occasion to help us pay the bills. As you know, LA and California in general is not a cheap place to live. Our taxes are just about the highest in the country and the cost of living is just about as bad. We also have used short term rentals when we have traveled for fun or business and it enables us to do both.

The people who have stayed with us have been wonderful visitors to LA and have used short term rentals for various reasons. They have NEVER been a problem for our neighbors and have enjoyed real LA experience.

I have attached a number of letters that I have received from them in support of this type of accommodation. Without the short term rental, I firmly believe that many of these people would not have come to LA and if they did they would not have stayed as long or spent as much money.

Please read the attached and help us keep this business and service alive

Paul Flick,
Peter Katrin

Dear Paul,

It is with pleasure that I write you some words explaining why we preferred a short term rental / vacation home.

In summer 2013 we came for vacation to California to revive once more our memories from when we lived in San Francisco. We started in LA, at your place, and then moved on to Sequoia-, Kings-, and Yosemite National
parks. After that to Lake Tahoe, Napa Valley, and finally we ended in San Francisco. Not only in LA we rented a short term rental / vacation home, but also in Lake Tahoe and in San Francisco.

For us there are a several reasons to choose a short term rental:

-the main reason: hotels are often horror for kids. They are restricted to one small room. To eat one has always to go to a restaurant (another pain for the kids if they have to sit a long time). In a rental home you can prepare to eat yourself and it is also cheaper. There is more space and you don’t sit on top of each other.

-you are located in the neighborhoods and not in one of the business districts of the city.

-we prefer the ambiance of a house or apartment over “sterile” hotel rooms, that basically look all the same.

-the costs are lower

I hope this helps. Would be a pity if one could not rent vacation home in the future anymore!

Thank you Paul and Daisy for your New Year greetings!! We hope as well that you have a great 2015, especially with the wedding of your daughter!

Attached we send you greetings from our ski vacation in Klosters (close to Davos) two weeks ago.

Sandra Fillebrown

Mar 15 (1 day ago)

to me

Hi,
We visited LA for a family member's wedding. I was going to come alone, but when I found a reasonable short-term rental I decided to bring my 2 adult sons and their wives. Separate hotel rooms for everyone would have been very expensive. We then decided to extend our stay beyond just the wedding weekend, since with the short-term rental it was very little additional expense. The relaxed atmosphere of staying in a home and having lots of space gave us the opportunity to visit with each other making it a very nice family vacation. We visited some of the nearby attractions during the day separately (we each had different things we wanted to do), but were able to have relaxing evenings as a group.

Sandy

Kevin Keating

Paul and Daisy--

We are a family with young twin boys who were just four on our recent visit to LA. And while we love to travel as a family unit, we cannot stay more than a night in any standard hotel room or even one with a suite, regardless of cost considerations. Whenever we travel, we always seek a place like Daisy and Paul’s that is accommodating to a family’s needs and has room enough for play areas and the safety concerns associated with the presence of children. If our room choices are confined to hotel living, we would definitely plan shorter stays or not visit that area altogether and opt for a place with broader rental options to fit the needs discussed above.
As for our last trip to LA: while it was for business, we opted to bring the boys and make a family vacation of it. Without an option of a rental home to stay in, I would have come solo for one or two nights to take care of the business only. The family would have stayed home and we would have used our time and resources to vacation elsewhere that year.

Sincerely,

Kevin Keating

frank.ciofalo

Mar 14 (2 days ago)

to me

Hi Paul,

I hope the below email will help.....

Do the politicians do anything right in California?
Dear Paul,

It has been almost a year since we last stayed at your house for our family reunion.

Compared to having to live in a one room hotel, the stay at your home gave us the feeling of living in our own home. Needless to say, I doubt we would have found a decent hotel that would accept two dogs. We could come and go as we wished and avoid expensive parking fees and the traffic noise. Living at a hotel does not give you the opportunity to have a cup of coffee, read a paper and enjoy the beautiful garden you have. And to be honest, the cost of staying at a hotel when you consider the high price not just of the room, but dining as well. We did not have to spend $15.00 for a breakfast.

Please be assured if we ever come back to L.A., we hope to be able to rent your home again.

Best Regards,

Frank Ciofalo
Dear Paul & Daisy,

Our reasons for coming to your place were:

- Our privacy (instead of a public hotel).
- Feel of a real neighborhood instead of syntactic atmosphere of a hotel.
- Better price for a group of 7.
- Your welcoming session prior to our arrival (a family type of connection), and
- The piano.

Wishing you all the best,

Yael & Avi,

|Israel|
dear Paul,

thank you for your mail and for the request you included in it. My family and I are very supportive of your case. Let me explain to you - and to the authorities if necessary - that for our vacations we always love to stay in short term self-catering accommodations. There are several reasons for that.

Often, such places are in areas that combine proximity to touristic places of interests with the ability to retreat from all the other tourists. They enable you to see things as the locals do. For instance, I loved to walk from your home to the supermarket and back (silly, I know, but I am a European 😅) early in the morning when things were still quiet. And just experience how it must be to live in such a place. It is great to live in an American home and try to see things as the locals do.

Second, as a family, we like to be in control of our own time schedule. We like to have breakfast and the other meals at the time that we prefer, not according to the schedule of the hotel. We can also decide what kind of meal we have, and we all love cooking! And we can walk around in the kinds of clothes that we feel comfortable in.

Third, we were a large group, with my wife and a, another couple and two single adults. In hotels we would have needed four rooms, all separate from each other. Now we had all the individual space for each on the one hand, and the closeness of being in one house on the other.

Just let me sum up that the fact that we could stay in a self-catering accommodation like yours (as well as in San Francisco, San Diego and elsewhere) made it possible for us to spend our vacation in California. Otherwise we would have gone elsewhere.

Paul, I hope this mail can be useful to you. Over here, spring is in the air as well. After four months of greenness and wetness we actually can see the sun again and sometimes it gets warm outside! I read that you did get some much needed rain in Los Angeles this winter.
Thank you for all the good memories of last summer!

Mark Wolfe

Well, I have chosen to stay in this way because I feel I understand that the value of staying in a private home as an alternative to short term hotel booking is priceless in comparison. It allows us do more on vacation, stay longer in an area, be less stressed and be more comfortable at the same time. If I were to have booked at a hotel, I would for one be forced to eat out three meals a day and therefore it would cut dramatically into our fun budget. Eating out at restaurants is fun, although having to dig into your wallet three plus times everyday and high priced snacks gets old really quick if you're not wealthy.

Hotel quality is so unpredictable, budget verses quality, you have no idea what you're really getting with hotel bookings until after you're there or have really paid through the nose in hopes of a really good place. I can look at a picture of a house and determine if it's a place that I would live in. I can't do that looking at a professionally done and cropped commercial hotel picture.

Ratings today help but they are Internet dumping grounds and aren't very accurate, they have more to do with various things gone wrong that don't pertain to the hotel in my experience. When positive feedback is left on the other hand, it's because people felt good feelings like quality family time, being in a comfortable neighborhood, having fun site seeing and being part of the local culture is far more appealing and family friendly in my opinion.

Denise Brady
Hi Paul,

I rented your house to come spend a weekend with a friend who was a resident of Los Angeles and who was dying. His very small house was not large enough to accommodate the four of us and a hotel would not have allowed us to care for him. Your house and garden provided a warm and inviting alternative for the end of life discussions and bonding that we needed to have.

arrangements we needed to make. In fact he moved into a hospice facility after that weekend.

We would not have been able to have this weekend meeting with our friend and co-trustee if we could not have found a 3 bedroom house that was a .

Our friend died last May and all of his wishes were known and complied with because of that important meet up at your house.

Thanks again.

Denise Brady

Martens, Andreas <mail@martensandreas.de> Mar 13 (3 days ago)

to me

Hi Paul.

Good to hear from you.
I came to LA for a surgical fellowship at Cedars Sinai for three weeks. Since I wanted to bring my family for the trip (wife, two small kids, age 4 + 6 at that time) a family home was an appealing option and perfect solution. Costs were less relevant, but I believe, if I had stayed in an hotel with my family for three weeks in the Beverly hills area, it would have been much more expensive.

My wife and kids loved the fact that we lived in a family home. They very much felt “at home” and would love to come back in the future. This would have not been the case in a hotel or holiday appartement.

Best regards.

Andreas

OA Dr. med. Andreas Martens
Oberarzt thorakale Aortenchirurgie
Klinik für Herz-, Thorax-, Transplantations- und Gefäßchirurgie
OE 6210
Medizinische Hochschule Hannover
Carl-Neuberg-Str. 1
30625 Hannover
Dear Paul,

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Sandy
Hi Paul, Good to hear from you and congratulations on the exciting family news of your daughter's wedding!

Not sure when we last touched base, but, we also had exciting family expansion news when Devin and Briana welcomed a second son, Milo Zeke, in October. Kevin and I are traveling out to visit next month for Devin's Birthday. Of course, thanks to the great house you found them, we'll be staying there and not needing to look for a rental! ;-)

My apologies for being a bit delayed in responding...hope I'm not too late to be useful! I hope this is along the lines of what you think might be helpful. It's, perhaps a little lengthy so feel free to edit as you see fit.

We were thrilled to find your beautiful cottage to rent a few years ago when we traveled from our home in central New York State to meet our newborn first grandchild in Los Angeles. It meant a lot for us to be able to stay in your welcoming, homelike cottage and to be in a neighborhood setting near our son and his family's apartment. Their two bedroom apartment wasn't big enough to accommodate us as house-guests nor would we have wanted to descend upon their new family.

We've stayed in hotels/motels on past visits, but these wound up being an inconvenient distance, felt cramped and confining with single room accommodations and lacking privacy in outdoor spaces if these were even available. Hotels also wind up being costly and present a dilemma of whether to stay a shorter time in nicer accommodations or be able to have a longer visit in more basic/affordable lodging. The overall cost of such visits also limits our ability to travel to spend time with our family as much as we'd like.

Your guest house was the perfect solution! For the same cost or less, we enjoyed all the comforts of home...Room enough to "spread out" and have private space with a large living/dining room, separate bedroom, beautiful, modern, fully equipped kitchen and private outdoor patio...we enjoyed walking in the neighborhood- around the corner for a cup of coffee and baked goods or ice cream, wandering through the thrift shop and being able to shop locally for groceries and cook our own meals (of course we also ate out and enjoyed local restaurants, but the cost of eating every meal out as we've done when staying in cramped hotels would've been cost prohibitive over the longer stay we were able to enjoy thanks to the cost savings of staying in a short term rental,!). We appreciated being able to do laundry right there as you so graciously made your machines available and enjoying your beautiful, private yard.... especially giving our son and daughter-in-law a
respite from all that is entailed with the anxiety and fatigue that accompany the joy of new parenthood; we had them over to "our" (your) place for dinner "out" and, as we reveled in caring for our grandson- with room to spread out in the living room, they enjoyed some precious "couples time" in the privacy of your beautiful yard in the luxury of your graciously shared Jacuzzi tub- what a special evening and family time we were able to enjoy thanks to the wonderful ambiance of your more than comfortable accommodations!

We again gathered our "clan" (including our other children who reside across the country) this past Christmas in Los Angeles so we could all be together for the first Christmas our grandson had a sense of what this family holiday means. Your guest house was occupied by your own family and so we sought out another short term rental that would allow us to all stay/be together in a more homelike setting for this special family holiday. Some of our group were uncertain about traveling away from established home traditions, however, enjoying a home atmosphere, complete with decorations and a decorated tree in the living room, being able to stay together and have more family time, to shop locally and prepare and enjoy home meals together made for a much more enjoyable stay than having all of us in separate hotel rooms, with the headache of having to strategize acquisition of each meal etc. and, the quality of experience this lent will make it much more likely that we'll plan to repeat this experience in the future.

In sum, we travel to LA for mostly family visits however; we've also leveraged these with attendance at several professional conferences in LA, Pasadena, Lake Tahoe (CA) and Long Beach (which we'd have chosen to access locally if not for the opportunity to visit family). For all of the reasons outlined above, we MUCH prefer staying in the homelike atmosphere with the amenities of a short term rental when visiting LA. Were these rentals not available, we would visit much less frequently which would mean fewer dollars spent in the LA area on professional conferences, rental cars, airport shuttles, grocery stores, dining and entertainment, toys, clothes and amusements purchased by doting grandparents and the flurry of Christmas shopping done by the 5 of us who shopped there on arrival rather than bother to pack and transport all of our gifts with us.

Hope this helps!

And, I'll be looking for that Spring "rebirth of the Earth" you promise! The first day of spring here saw new snowfall (only a flurry but, geez, enough is enough!) and the ground is STILL covered with the white stuff, no longer looking as pristine and beautiful as initially.... We are MORE than ready for the spring renewal!

All the best,
Kathy

Graeme Barnes

Mar 21 (2 days)
Hello Paul and Daisy
Glad to have the occasion to say hello. Congrats on your daughter's wedding.
If you remember us, we stayed in March 2012, a party of 5 over from France.
You don't mention in your mail if there is a particular place to post our
comments about our rental. I'll put it on this mail and copy and paste, if
necessary elsewhere. Just let me know.

In March 2012 we planned a trip to visit the West Coast National Parks. We were
a party of 5 including two couples and one 16 year old. Our vacation time was 2
weeks and we wanted to see as much as possible during our 12 day stay, visiting
from France. We are of New Zealand, German and French nationality.
As Los Angeles was our starting and finishing point, we also wanted to visit the
city and its many attractions. During the time frame of our Los Angeles stay, we
found hotel accommodation for 5, too expensive for our budget. We had decided to
NOT stay and visit Los Angeles because of this. Finally we managed to find a
home rental for 3 nights which suited our budget and allowed us to take in the
sights.
Apart from the price advantage, I did my homework to find somewhere near some of
the major cinema studios we wanted to visit. This brought us to a very
picturesque neighborhood north of the Hollywood Hills which (as a New Zealander
living in Europe) reminded me of the American lifestyle I had enjoyed for years,
from watching TV shows and films. The main point of excitement for us was living
in a typical neighborhood and for those few days, we felt like Americans in our
own home, instead of just tourists. The house we rented also offered the
advantage of sharing meals in the garden, communal living space, lively
boisterous evenings in the kitchen cooking meals. We had a fantastic time spent
as a family. All this would have been impossible in a hotel.
On all three evenings, we went to the local supermarket and did our shopping for
the next day.
Our reason for visiting the USA and LA was holiday and family time together. Our
homestay in LA was the end of our trip and probably the highlight in many
respects. This homestay reduced our costs, allowed us to stay in LA and gave us
a wonderful few days in a unique experience.
 Regards
Graeme Barnes

Merilee and Chester

Hi Paul and Daisy,
Sorry for not getting back to you sooner. We had no idea that there was a threat to vacation rentals. We almost exclusively use vacation rentals when we travel both in the U.S. and overseas. We particularly enjoyed our stay at your vacation rental. We find vacation rentals at least equal if not cheaper than Hotels, plus you get the advantage of a kitchen and the ability to cook some of your own meals. You also get a better feel for the locals...living in a neighborhood instead of in a busy city environment. We enjoy walking and we particularly like picking a place where we can walk other than just on the city streets. As you know, I grew up in North Hollywood, so I may be back again to visit friends from old, or for another high school reunion.

Enjoy your daughter’s wedding this year and let us know if we can help in any way with your concerns.

Love Merilee and Chester Hobby

South Australia

Barbara Harwood

Mar 27 (3 days ago)

to me

Paul,

We came to LA for a week to celebrate our 50th wedding anniversary. We chose to stay in a vacation rental by owner because they provide a home away from home atmosphere which includes a quiet, relaxing, more private and secure environment, with more optional locations in residential areas, with easy and convenient parking as an added perk. We are so glad that such a rental is available for a short term, i.e., 3-4 days, one week, two weeks, for less than the same time in a hotel.
Homes are more appealing to us than a hotel or motel. The price is less for a home than one room in a hotel which may include amenities we wouldn't normally use anyway. We wouldn't stay in a large city like LA for an extended period of time if the home facilities were not available because we like the small town atmosphere we get staying in a home or apt which has more space and a kitchen.

Hope this will help. We sure would hate to see this wonderful option eliminated.

Tom and Barbara Harwood
Councilman Huizar, Thank you in advance for voting for in favor of short term rentals. My husband and I are able to visit family, in the area, due to short term rentals. We are able to visit more often, enjoy the area, and contribute to your economy because of the availability of these rentals. We are able to have our family over to eat, as well as, entertain our granddaughter in a comfortable homely atmosphere. Eating out is enjoyable, but not 3 meals a day for a week or more. Being able to prepare some meals and take our eating problems into consideration when preparing meals is another positive point of short term rentals for us. Thank you again for voting in favor of continuing these rentals. Please share my concerns with other council members. Judy Wadleigh
To Whom It May Concern: I am writing to you in support of sensible and fair legislation to regulate short term rentals. My wife and I have a few units in Silver Lake that we have rented short term for the last several years. From listening to the general discussion of STR’s, the thing that strikes me is how complicated the issues are. As the city crafts new policies to address this growing industry I would ask you to be cognizant of this complexity and to work toward solutions that best serve the greatest number of needs. I believe that regulations which limit short term rentals to being legal only when it is “home sharing” is overly restrictive. I support regulations for the Short Term Rental industry that focus on accountability, safety, documentation and collection of taxes. I have listened closely to the concerns and the gratitude of neighbors as well as to the conversation in the media about the various aspects of vacation rentals: People don’t want to end up next to the nightmare party house; they don’t want to lose the privacy and security of their neighborhoods; they don’t want to live next door to something unknown and unpredictable. As vacation rental owners we strive to be sensitive to our neighbors’ concerns. We also make sure that our guests understand the responsibility they have to be considerate and good neighbors to the people living nearby. We have a small building- only a few units- and we are deeply committed to being good property owners and neighbors. We are not outside investors turning 10’s or even 100’s of units into remote control hotels. We believe, and our neighbors have said, that through the efforts we have made to connect with all of them, as well as the work we have done to upgrade our building, we have had a positive impact on our block. I have also heard city officials speaking about a variety of concerns- the impact STR’s have on the affordability of housing, the stability and communal character of neighborhoods. They have discussed the positive aspects of short term rentals as well: diversified opportunities for tourists and other visitors to stay in LA and increased tax revenue. Policies which allow for a greater variety of short term housing options bring valuable revenue to the city, open many parts of the city to visitors that might otherwise be missed and serve to strengthen neighborhoods and the city as a whole. Thank you very much for your consideration. Yours,

Tim Snowber

In support of STR’s

I was laid off in 2008. I had lived in in a rented apartment for 15 years with my two sons, who had left so I was renting my spare rooms on the website craigslist.org to help cover my bills.

It was through craigslist.org, that I was contacted by airbnb.com and they offered to list my rooms in their format, and charge me nothing to do so. I agreed. I hosted two guests on two different occasions in 2009 - airbnb sent me $146 for the year 2009. In 2010, I hosted one guest for three nights and one guest for fourteen nights - airbnb sent me $494 for the year 2010. In 2011, I hosted guests from airbnb.com eight times and the total for 2012 - $3,327.

My boyfriend and I found the guests to be superior - more respectful, considerate, quiet, polite than most of the roommates I found thru craigslist. Some craigslist applicants or guests would flake, lie or otherwise cause problems on occasion. We decided to only use airbnb.com because of the fact the guests are held accountable...they have a user profile that rates them as guests. We too had a user profile rating us as hosts. The property improved and we had zero instances of any problems with our guests. I mean, ZERO, never a problem and enjoyed making new friends. Guests often brought us gifts, we enjoyed picking them up at the airport and driving them back. Most of my guests were yoga instructors coming to town for teacher training courses. I rented my spare room for $30 a night and less if longer term. I was told I made it possible for them to attend their classes. Interns, students, and vacationers stayed with me. I hosted a wonderful German man for almost a year - he was perfect in every way. I would make $33,878 in 2012
hosting guests through airbnb, much of which went back into the property that I rented, in patio furniture, plants, paint and other household items needed to make my apartment desirable.

My landlord had approved of my subletting and at some point airbnb requested written permission from the landlords of renters. This requirement was only needed for a very short time -airbnb.com launched 5 different versions of their website before launching the one used today.

My landlord's son sold the building against his wishes and the new owners acquired the building without the leases. They pretended to have the leases, however, we would discover later, they didn't. They immediately sought to evict me because I was paying below market value. They ordered me to stop using airbnb among other things. I stopped. I thought new owner, new rules. After not accepting my rent for 6 months, learning of the rent control protections I was afforded, I began listing my spare rooms again. Airbnb sent me $16,912 for 2013 and $7,813 for the first part of 2014.

I was evicted by summary judgment in July 2014, for violating the zoning ordinance. (the four unit apartment house was located in an R1 zone) http://www.yovenice.com/2014/07/02/venice-tenant-evicted-for-airbnb/

The unlawful detainier action is pending appeal but what I noticed more than anything was the misconceptions of the home sharing practice. One should be able to do what they want to do in their own homes, and more than that, the use was not more than when my kids lived with me. In fact, it was less! There was never parties, loud guests, crime or anything - nothing! The guests were all lovely, the property benefited, the community benefited no one had complained even one time! Of course, I was living in the apartment full-time. Perhaps by being present, no one would take advantage or even reserve just a room as opposed to an entire place if they intended on having a loud party etc.

My life was enriched - I told my friends and they became hosts. They improved their lives removing stress of not having enough money and they improved the properties both owned and rented. At first my friends were cautious...having strangers in their homes was a scary proposition. It never took long for them to agree with me, the guests through airbnb was so nice, they did not disrupt the home, most were there to sleep in late and out early. Some guests were so great they've kept in touch or have returned to stay over and over again. They love hosting and each one of them continues to host to this day. They have improved their homes and made lasting friendships with many of their guests. It is a win - win situation all around.

The one thing I discovered was people are GOOD, people from all over the world are just like me, they care, they travel, they share...everyone should be allowed to share their home - there is no crime in doing so.

sincerely, a former airbnb host
Dear Los Angeles City Council,

I am staying, or have stayed, in Los Angeles through the use of a vacation rental during the following dates

9/22 to 9/24.

I am personally concerned that you would be trying to ban this industry rather than to place fair regulations upon it.

Because of my rental I was able to (check all that apply):

- ☑ Travel for business at a fair cost
- ☑ Travel for vacation at a fair cost
- ☐ Able to visit family I would normally not be able to visit
- ☐ Attend a city function I wouldn’t have normally been able to attend
- ☑ Have more money to spend during my travels
- ☐ Visit Los Angeles for possible re-location

I did also book my rental with a company that has collected Transient Occupancy Tax and has remitted it to you. I feel I am a responsible guest and that I was well informed of my property rules upon my arrival. I was met at the door, I was asked to sign a rental agreement with all property rules, and I was notified of my rentals manager contact information (which was located in the building I am renting).

I do hope you will pass fair regulations for short-term rentals in this grand city.

Traveler Name Printed: ____________________________
Traveler Name Signed: ___________________________
Date Signed: 9/23/2015

Addition Notes or Comments for City Council
Dear Los Angeles City Council,

I am staying, or have stayed, in Los Angeles through the use of a short-term rental from September 22 to September 28, 2015.

I am personally concerned that you would be trying to ban this practice. Because of my rental I was able to (check all that apply):

- □ Travel for business at a fair cost
- □ Travel for vacation at a fair cost
- □ Able to visit family I would normally not be able to visit
- □ Attend a city function I wouldn’t have normally been able to attend
- □ Have more money to spend during my travels
- □ Visit Los Angeles for possible re-location

I did also book my rental with a company that has collected Traveler Information (which was located in the building I am renting).

I am a responsible guest and that I was well informed of my property rules, and I was asked to sign a rental agreement with all property rules, and I did.

I do hope you will pass fair regulations for short-term rentals in Los Angeles.

Traveler Name Printed: May Yee Yee

Traveler Name Signed: [Signature]

Date Signed: 22/09/2015

Additional Notes or Comment:
Dear Los Angeles City Council,

I am staying, or have stayed, in Los Angeles through the use of a vacation rental during the following dates:

9/22/15 to 9/28/15.

I am personally concerned that you would be trying to ban this industry rather than to place fair regulations upon it. Because of my rental I was able to (check all that apply):

- Travel for business at a fair cost
- Travel for vacation at a fair cost
- Able to visit family I would normally not be able to visit
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I do hope you will pass fair regulations for short-term rentals in this grand city.

Traveler Name Printed: [Signature]

Date Signed: 9/22/15

Additional Notes or Comments for City Council:

________________________________________________________________________

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________________________________________________________________________
Dear Los Angeles City Council,

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\[9/22/15 \text{ to } 9/24/15\]

I am personally concerned that you would be trying to ban this industry rather than to place fair regulations upon it. Because of my rental I was able to (check all that apply):

- [ ] Travel for business at a fair cost
- [x] Travel for vacation at a fair cost
- [ ] Able to visit family I would normally not be able to visit
- [ ] Attend a city function I wouldn’t have normally been able to attend
- [ ] Have more money to spend during my travels
- [ ] Visit Los Angeles for possible re-location

I did also book my rental with a company that has collected Transient Occupancy Tax and has remitted it to you. I feel I am a responsible guest and that I was well informed of my property rules upon my arrival. I was met at the door, I was asked to sign a rental agreement with all property rules, and I was notified of my rentals manager contact information (which was located in the building I am renting).

I do hope you will pass fair regulations for short-term rentals in this grand city.

Traveler Name Printed: \[\text{Gustavo Picardi}\]

Traveler Name Signed: \[\text{[Signature]}\]

Date Signed: \[9/22/15\]

Additional Notes or Comments for City Council

\[\text{[Blank lines]}\]
Dear Los Angeles City Council,

I am staying, or have stayed, in Los Angeles through the use of a vacation rental during the following dates

9/22 to 9/24/15

I am personally concerned that you would be trying to ban this industry rather than to place fair regulations upon it. Because of my rental I was able to (check all that apply):

☐ Travel for business at a fair cost
☐ Travel for vacation at a fair cost
☐ Able to visit family I would normally not be able to visit
☐ Attend a city function I wouldn't have normally been able to attend
☐ Have more money to spend during my travels
☐ Visit Los Angeles for possible re-location

I did also book my rental with a company that has collected Transient Occupancy Tax and has remitted it to you. I feel I am a responsible guest and that I was well informed of my property rules upon my arrival. I was met at the door, I was asked to sign a rental agreement with all property rules, and I was notified of my rentals manager contact information (which was located in the building I am renting).

I do hope you will pass fair regulations for short-term rentals in this grand city.

Traveler Name Printed: Heewon Kim
Traveler Name Signed: [Signature]
Date Signed 9/22/15

Additional Notes or Comments for City Council

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Dear Los Angeles City Council,

I am staying, or have stayed, in Los Angeles through the use of a vacation rental during the following dates

9/22 to 9/26

I am personally concerned that you would be trying to ban this industry rather than to place fair regulations upon it. Because of my rental I was able to (check all that apply):

☐ Travel for business at a fair cost
☐ Travel for vacation at a fair cost
☐ Able to visit family I would normally not be able to visit
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I do hope you will pass fair regulations for short-term rentals in this grand city.

Traveler Name Printed: [Signature]

Traveler Name Signed: [Signature]

Date Signed 9/21 09/2015

Additional Notes or Comments for City Council

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Dear Committee Members,

I support short term rentals in Los Angeles and quite frankly anywhere in the country. My wife and I have had renters in our house on occasion to help us pay the bills. As you know, LA and California in general is not a cheap place to live. Our taxes are just about the highest in the country and the cost of living is just about as bad. We also have used short term rentals when we have traveled for fun or business and it enables us to do both.

The people who have stayed with us have been wonderful visitors to LA and have used short term rentals for various reasons. They have NEVER been a problem for our neighbors and have enjoyed real LA experience.

I have attached a number of letters that I have received from them in support of this type of accommodation. Without the short term rental, I firmly believe that many of these people would not have come to LA and if they did they would not have stayed as long or spent as much money.

Please read the attached and help us keep this business and service alive

Paul Flick,

Peter Katrin

1:02 AM (13 hours ago)

to me

Dear Paul,

It is with pleasure that I write you some words explaining why we preferred a short term rental / vacation home.

In summer 2013 we came for vacation to California to revive once more our memories from when we lived in San Francisco. We started in LA, at your place, and then moved on to Sequoia-, Kings-, and Yosemite National
parks. After that to Lake Tahoe, Napa Valley, and finally we ended in San Francisco. Not only in LA we rented a short term rental / vacation home, but also in Lake Tahoe and in San Francisco.

For us there are a several reasons to choose a short term rental:

- the main reason: hotels are often horror for kids. They are restricted to one small room. To eat one has always to go to a restaurant (another pain for the kids if they have to sit a long time). In a rental home you can prepare to eat yourself and it is also cheaper. There is more space and you don’t sit on top of each other.

- you are located in the neighborhoods and not in one of the business districts of the city.

- we prefer the ambiance of a house or apartment over “sterile” hotel rooms, that basically look all the same.

- the costs are lower

I hope this helps. Would be a pity if one could not rent vacation home in the future anymore!

Thank you Paul and Daisy for your New Year greetings!! We hope as well that you have a great 2015, especially with the wedding of your daughter!

Attached we send you greetings from our ski vacation in Klosters (close to Davos) two weeks ago.

Sandra Fillebrown

Mar 15 (1 day ago)

to me

Hi,
We visited LA for a family member’s wedding. I was going to come alone, but when I found a reasonable short-term rental I decided to bring my 2 adult sons and their wives. Separate hotel rooms for everyone would have been very expensive. We then decided to extend our stay beyond just the wedding weekend, since with the short-term rental it was very little additional expense. The relaxed atmosphere of staying in a home and having lots of space gave us the opportunity to visit with each other making it a very nice family vacation. We visited some of the nearby attractions during the day separately (we each had different things we wanted to do), but were able to have relaxing evenings as a group.

Sandy

Kevin Keating

Mar 14 (2 days ago)

Paul and Daisy--

We are a family with young twin boys who were just four on our recent visit to LA. And while we love to travel as a family unit, we cannot stay more than a night in any standard hotel room or even one with a suite, regardless of cost considerations. Whenever we travel, we always seek a place like Daisy and Paul’s that is accommodating to a family’s needs and has room enough for play areas and the safety concerns associated with the presence of children. If our room choices are confined to hotel living, we would definitely plan shorter stays or not visit that area altogether and opt for a place with broader rental options to fit the needs discussed above.
As for our last trip to LA: while it was for business, we opted to bring the boys and make a family vacation of it. Without an option of a rental home to stay in, I would have come solo for one or two nights to take care of the business only. The family would have stayed home and we would have used our time and resources to vacation elsewhere that year.

Sincerely,

Kevin Keating

frank.ciofalo

Mar 14 (2 days ago)

to me

Hi Paul,

I hope the below email will help…..

Do the politicians do anything right in California?
Dear Paul,

It has been almost a year since we last stayed at your house for our family reunion.

Compared to having to live in a one room hotel, the stay at your home gave us the feeling of living in our own home. Needless to say, I doubt we would have found a decent hotel that would accept two dogs. We could come and go as we wished and avoid expensive parking fees and the traffic noise. Living at a hotel does not give you the opportunity to have a cup of coffee, read a paper and enjoy the beautiful garden you have. And to be honest, the cost of staying at a hotel when you consider the high price not just of the room, but dining as well. We did not have to spend $15.00 for a breakfast.

Please be assured if we ever come back to L.A., we hope to be able to rent your home again.

Best Regards,

Frank Ciofalo
Dear Paul & Daisy,

Our reasons for coming to your place were:

• Our privacy (instead of a public hotel).

• Feel of a real neighborhood instead of syntactic atmosphere of a hotel.

• Better price for a group of 7.

• Your welcoming session prior to our arrival (a family type of connection), and

• The piano.

Wishing you all the best,

Yael & Avi,

Israel
Dear Paul,

Thank you for your mail and for the request you included in it. My family and I are very supportive of your case. Let me explain to you - and to the authorities if necessary - that for our vacations we always love to stay in short-term self-catering accommodations. There are several reasons for that.

Often, such places are in areas that combine proximity to tourist places of interest with the ability to retreat from all the other tourists. They enable you to see things as the locals do. For instance, I loved to walk from your home to the supermarket and back (silly, I know, but I am a European €) early in the morning when things were still quiet. And just experience how it must be to live in such a place. It is great to live in an American home and try to see things as the locals do.

Second, as a family, we like to be in control of our own time schedule. We like to have breakfast and the other meals at the time that we prefer, not according to the schedule of the hotel. We can also decide what kind of meal we have, and we all love cooking! And we can walk around in the kinds of clothes that we feel comfortable in.

Third, we were a large group, with my wife and a, another couple and two single adults. In hotels we would have needed four rooms, all separate from each other. Now we had all the individual space for each on the one hand, and the closeness of being in one house on the other.

Just let me sum up that the fact that we could stay in a self-catering accommodation like yours (as well as in San Francisco, San Diego and elsewhere) made it possible for us to spend our vacation in California. Otherwise we would have gone elsewhere.

Paul, I hope this mail can be useful to you. Over here, spring is in the air as well. After four months of greenness and wetness we actually can see the sun again and sometimes it gets warm outside! I read that you did get some much needed rain in Los Angeles this winter.
Thank you for all the good memories of last summer!

Mark Wolfe
Mar 14 (2 days ago)

to me

Well, I have chosen to stay in this way because I feel I understand that the value of staying in a private home as an alternative to short term hotel booking is priceless in comparison. It allows us do more on vacation, stay longer in an area, be less stressed and be more comfortable at the same time. If I were to have booked at a hotel, I would for one be forced to eat out three meals a day and therefor it would cut dramatically into our fun budget. Eating out at restaurants is fun, although having to dig into your wallet three plus times everyday and high priced snacks gets old really quick if you're not wealthy.

Hotel quality is so unpredictable, budget verses quality, you have no idea what your really getting with hotel bookings until after your there or have really paid through the nose in hopes of a really good place. I can look at a picture of a house and determine if it's a place that I would live in. I can't do that looking at a professionally done and cropped commercial hotel picture.

Ratings today help but they are Internet dumping grounds and aren't very accurate, they have more to do with various things gone wrong that don't pertain to the hotel in my experience. When positive feed back is left on the other hand, it's because people felt Good feelings like quality family time, being in a comfortable neighborhood, having fun site seeing and being part of the local culture is far more appealing and family friendly in my opinion.

Denise Brady
Mar 13 (3 days ago)

to me
Hi Paul,

I rented your house to come spend a weekend with a friend who was a resident of Los Angeles and who was dying. His very small house was not large enough to accommodate the four of us and a hotel would not have allowed us to care for him. Your house and garden provided a warm and inviting alternative for the end of life discussions and bonding that we needed to have.

arrangements we needed to make. In fact he moved into a hospice facility after that weekend.

We would not have been able to have this weekend meeting with our friend and co-trustee if we could not have found a 3 bedroom house that was a .

Our friend died last May and all of his wishes were known and complied with because of that important meet up at your house.

Thanks again.

Denise Brady

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Martens, Andreas <mailto:martensandreas.de>  Mar 13 (3 days ago)

to me

Hi Paul.

Good to hear from you.
I came to LA for a surgical fellowship at cedars Sinai for three weeks. Since I wanted to bring my family for the trip (wife, two small kids, age 4 + 6 at that time) a family home was an appealing option and perfect solution. Costs were less relevant, but I believe, if I had stayed in an hotel with my family for three weeks in the Beverly hills area, it would have been much more expensive.

My wife and kids loved the fact that we lived in a family home. They very much felt “at home” and would love to come back in the future. This would have not been the case in a hotel or holiday appartement.

Best regards.

Andreas

OA Dr. med. Andreas Martens
Oberarzt thorakale Aorten chirurgie
Klinik für Herz-, Thorax-, Transplantations- und Gefäß chirurgie
OE 6210
Medizinische Hochschule Hannover
Carl-Neuberg-Str. 1
30625 Hannover
Dear Paul,

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In summer 2013 we came for vacation to California to revive once more our memories from when we lived in San Francisco. We started in LA, at your place, and then moved on to Sequoia-, Kings-, and Yosemite National parks. After that to Lake Tahoe, Napa Valley, and finally we ended in San Francisco. Not only in LA we rented a short term rental / vacation home, but also in Lake Tahoe and in San Francisco.

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Sandy
Hi Paul, Good to hear from you and congratulations on the exciting family news of your daughter's wedding!

Not sure when we last touched base, but, we also had exciting family expansion news when Devin and Briana welcomed a second son, Milo Zeke, in October. Kevin and I are traveling out to visit next month for Devin’s Birthday. Of course, thanks to the great house you found them, we'll be staying there and not needing to look for a rental! ;-)

My apologies for being a bit delayed in responding...hope I'm not too late to be useful! I hope this is along the lines of what you think might be helpful. It's, perhaps a little lengthy so feel free to edit as you see fit.

We were thrilled to find your beautiful cottage to rent a few years ago when we traveled from our home in central New York State to meet our newborn first grandchild in Los Angeles. It meant a lot for us to be able to stay in your welcoming, homelike cottage and to be in a neighborhood setting near our son and his family's apartment. Their two bedroom apartment wasn't big enough to accommodate us as house-guests nor would we have wanted to descend upon their new family.

We've stayed in hotels/motels on past visits, but these wound up being an inconvenient distance, felt cramped and confining with single room accommodations and lacking privacy in outdoor spaces if these were even available. Hotels also wind up being costly and present a dilemma of whether to stay a shorter time in nicer accommodations or be able to have a longer visit in more basic/affordable lodging. The overall cost of such visits also limits our ability to travel to spend time with our family as much as we'd like.

Your guest house was the perfect solution! For the same cost or less, we enjoyed all the comforts of home...Room enough to "spread out" and have private space with a large living/dining room, separate bedroom, beautiful, modern, fully equipped kitchen and private outdoor patio...we enjoyed walking in the neighborhood- around the corner for a cup of coffee and baked goods or ice cream, wandering through the thrift shop and being able to shop locally for groceries and cook our own meals (of course we also ate out and enjoyed local restaurants, but the cost of eating every meal out as we've done when staying in cramped hotels would've been cost prohibitive over the longer stay we were able to enjoy thanks to the cost savings of staying in a short term rental,). We appreciated being able to do laundry right there as you so graciously made your machines available and enjoying your beautiful, private yard.... especially giving our son and daughter-in-law a
We had them over to "our" (your) place for dinner "out" and, as we reveled in caring for our grandson- with room to spread out in the living room, they enjoyed some precious "couples time" in the privacy of your beautiful yard in the luxury of your graciously shared Jacuzzi tub- what a special evening and family time we were able to enjoy thanks to the wonderful ambiance of your more than comfortable accommodations!

We again gathered our "clan" (including our other children who reside across the country) this past Christmas in Los Angeles so we could all be together for the first Christmas our grandson had a sense of what this family holiday means. Your guest house was occupied by your own family and so we sought out another short term rental that would allow us to all stay/be together in a more homelike setting for this special family holiday. Some of our group were uncertain about traveling away from established home traditions, however, enjoying a home atmosphere, complete with decorations and a decorated tree in the living room, being able to stay together and have more family time, to shop locally and prepare and enjoy home meals together made for a much more enjoyable stay than having all of us in separate hotel rooms, with the headache of having to strategize acquisition of each meal etc. and, the quality of experience this lent will make it much more likely that we'll plan to repeat this experience in the future.

In sum, we travel to LA for mostly family visits however; we've also leveraged these with attendance at several professional conferences in LA, Pasadena, Lake Tahoe (CA) and Long Beach (which we'd have chosen to access locally if not for the opportunity to visit family). For all of the reasons outlined above, we MUCH prefer staying in the homelike atmosphere with the amenities of a short term rental when visiting LA. Were these rentals not available, we would visit much less frequently which would mean fewer dollars spent in the LA area on professional conferences, rental cars, airport shuttles, grocery stores, dining and entertainment, toys, clothes and amusements purchased by doting grandparents and the flurry of Christmas shopping done by the 5 of us who shopped there on arrival rather than bother to pack and transport all of our gifts with us.

Hope this helps!

And, I'll be looking for that Spring "rebirth of the Earth" you promise! The first day of spring here saw new snowfall (only a flurry but, geez, enough is enough!) and the ground is STILL covered with the white stuff, no longer looking as pristine and beautiful as initially.... We are MORE than ready for the spring renewal!

All the best,

Kathy
Hello Paul and Daisy
Glad to have the occasion to say hello. Congrats on your daughter's wedding.
If you remember us, we stayed in March 2012, a party of 5 over from France.
You don't mention in your mail if there is a particular place to post our
comments about our rental. I'll put it on this mail and copy and paste, if
necessary elsewhere. Just let me know.

In March 2012 we planned a trip to visit the West Coast National Parks. We were
a party of 5 including two couples and one 16 year old. Our vacation time was 2
weeks and we wanted to see as much as possible during our 12 day stay, visiting
from France. We are of New Zealand, German and French nationality.
As Los Angeles was our starting and finishing point, we also wanted to visit the
city and its many attractions. During the time frame of our Los Angeles stay, we
found hotel accommodation for 5, too expensive for our budget. We had decided to
NOT stay and visit Los Angeles because of this. Finally we managed to find a
home rental for 3 nights which suited our budget and allowed us to take in the
sights.
Apart from the price advantage, I did my homework to find somewhere near some of
the major cinema studios we wanted to visit. This brought us to a very
picturesque neighborhood north of the Hollywood Hills which (as a New Zealander
living in Europe) reminded me of the American lifestyle I had enjoyed for years,
from watching TV shows and films. The main point of excitement for us was living
in a typical neighborhood and for those few days, we felt like Americans in our
own home, instead of just tourists. The house we rented also offered the
advantage of sharing meals in the garden, communal living space, lively
boisterous evenings in the kitchen cooking meals. We had a fantastic time spent
as a family. All this would have been impossible in a hotel.
On all three evenings, we went to the local supermarket and did our shopping for
the next day.
Our reason for visiting the USA and LA was holiday and family time together. Our
homestay in LA was the end of our trip and probably the highlight in many
respects. This homestay reduced our costs, allowed us to stay in LA and gave us
a wonderful few days in a unique experience.
Regards
Graeme Barnes

Merilee and Chester

Hi Paul and Daisy,
Sorry for not getting back to you sooner. We had no idea that there was a threat to vacation rentals. We almost exclusively use vacation rentals when we travel both in the U.S. and overseas. We particularly enjoyed our stay at your vacation rental. We find vacation rentals at least equal if not cheaper than Hotels, plus you get the advantage of a kitchen and the ability to cook some of your own meals. You also get a better feel for the locals...living in a neighborhood instead of in a busy city environment. We enjoy walking and we particularly like picking a place where we can walk other than just on the city streets. As you know, I grew up in North Hollywood, so I may be back again to visit friends from old, or for another high school reunion.

Enjoy your daughter’s wedding this year and let us know if we can help in any way with your concerns.

Love Merilee and Chester Hobby

South Australia

Barbara Harwood

Mar 27 (3 days ago)

to me

Paul,

We came to LA for a week to celebrate our 50th wedding anniversary. We chose to stay in a vacation rental by owner because they provide a home away from home atmosphere which includes a quiet, relaxing, more private and secure environment, with more optional locations in residential areas, with easy and convenient parking as an added perk. We are so glad that such a rental is available for a short term, i.e., 3-4 days, one week, two weeks, for less than the same time in a hotel.
Homes are more appealing to us than a hotel or motel. The price is less for a home than one room in a hotel which may include amenities we wouldn't normally use anyway. We wouldn't stay in a large city like LA for an extended period of time if the home facilities were not available because we like the small town atmosphere we get staying in a home or apt which has more space and a kitchen.

Hope this will help. We sure would hate to see this wonderful option eliminated.

Tom and Barbara Harwood
Councilman Huizar, Thank you in advance for voting for in favor of short term rentals. My husband and I are able to visit family, in the area, due to short term rentals. We are able to visit more often, enjoy the area, and contribute to your economy because of the availability of these rentals. We are able to have our family over to eat, as well as, entertain our granddaughter in a comfortable homey atmosphere. Eating out is enjoyable, but not 3 meals a day for a week or more. Being able to prepare some meals and take our eating problems into consideration when preparing meals is another positive point of short term rentals for us. Thank you again for voting in favor of continuing these rentals. Please share my concerns with other council members. Judy Wadleigh
To Whom It May Concern: I am writing to you in support of sensible and fair legislation to regulate short term rentals. My wife and I have a few units in Silver Lake that we have rented short term for the last several years. From listening to the general discussion of STR’s, the thing that strikes me is how complicated the issues are. As the city crafts new policies to address this growing industry I would ask you to be cognizant of this complexity and to work toward solutions that best serve the greatest number of needs. I believe that regulations which limit short term rentals to being legal only when it is “home sharing” is overly restrictive. I support regulations for the Short Term Rental industry that focus on accountability, safety, documentation and collection of taxes. I have listened closely to the concerns and the gratitude of neighbors as well as to the conversation in the media about the various aspects of vacation rentals: People don’t want to end up next to the nightmare party house; they don’t want to lose the privacy and security of their neighborhoods; they don’t want to live next door to something unknown and unpredictable. As vacation rental owners we strive to be sensitive to our neighbors’ concerns. We also make sure that our guests understand the responsibility they have to be considerate and good neighbors to the people living nearby. We have a small building- only a few units- and we are deeply committed to being good property owners and neighbors. We are not outside investors turning 10’s or even 100’s of units into remote control hotels. We believe, and our neighbors have said, that through the efforts we have made to connect with all of them, as well as the work we have done to upgrade our building, we have had a positive impact on our block. I have also heard city officials speaking about a variety of concerns- the impact STR’s have on the affordability of housing, the stability and communal character of neighborhoods. They have discussed the positive aspects of short term rentals as well: diversified opportunities for tourists and other visitors to stay in LA and increased tax revenue. Policies which allow for a greater variety of short term housing options bring valuable revenue to the city, open many parts of the city to visitors that might otherwise be missed and serve to strengthen neighborhoods and the city as a whole. Thank you very much for your consideration. Yours,

Tim Snowber

I was laid off in 2008. I had lived in in a rented apartment for 15 years with my two sons, who had left so I was renting my spare rooms on the website craigslist.org to help cover my bills.

It was through craigslist.org, that I was contacted by airbnb.com and they offered to list my rooms in their format, and charge me nothing to do so. I agreed. I hosted two guests on two different occasions in 2009 - airbnb sent me $146 for the year 2009. In 2010, I hosted one guest for three nights and one guest for fourteen nights - airbnb sent me $494 for the year 2010. In 2011, I hosted guests from airbnb.com eight times and the total for 2012 - $3,327.

My boyfriend and I found the guests to be superior - more respectful, considerate, quiet, polite than most of the roommates I found thru craigslist. Some craigslist applicants or guests would flake, lie or otherwise cause problems on occasion. We decided to only use airbnb.com because of the fact the guests are held accountable...they have a user profile that rates them as guests. We too had a user profile rating us as hosts. The property improved and we had zero instances of any problems with our guests. I mean, ZERO, never a problem and enjoyed making new friends. Guests often brought us gifts, we enjoyed picking them up at the airport and driving them back. Most of my guests were yoga instructors coming to town for teacher training courses. I rented my spare room for $30 a night and less if longer term. I was told I made it possible for them to attend their classes. Interns, students, and vacationers stayed with me. I hosted a wonderful German man for almost a year - he was perfect in every way. I would make $33,878 in 2012
hosting guests through airbnb, much of which went back into the property that I rented, in patio furniture, plants, paint and other household items needed to make my apartment desirable.

My landlord had approved of my subletting and at some point airbnb requested written permission from the landlords of renters. This requirement was only needed for a very short time -airbnb.com launched 5 different versions of their website before launching the one used today.

My landlord's son sold the building against his wishes and the new owners acquired the building without the leases. They pretended to have the leases, however, we would discover later, they didn't. They immediately sought to evict me because I was paying below market value. They ordered me to stop using airbnb among other things. I stopped. I thought new owner, new rules. After not accepting my rent for 6 months, learning of the rent control protections I was afforded, I began listing my spare rooms again. Airbnb sent me $16,912 for 2013 and $7,813 for the first part of 2014.

I was evicted by summary judgment in July 2014, for violating the zoning ordinance. (the four unit apartment house was located in an R1 zone) http://www.yovenice.com/2014/07/02/venice-tenant-evicted-for-airbnb/

The unlawful detainier action is pending appeal but what I noticed more than anything was the misconceptions of the home sharing practice. One should be able to do what they want to do in their own homes, and more than that, the use was not more than when my kids lived with me. In fact, it was less! There was never parties, loud guests, crime or anything - nothing! The guests were all lovely, the property benefited, the community benefited no one had complained even one time! Of course, I was living in the apartment full-time. Perhaps by being present, no one would take advantage or even reserve just a room as opposed to an entire place if they intended on having a loud party etc.

My life was enriched - I told my friends and they became hosts. They improved their lives removing stress of not having enough money and they improved the properties both owned and rented. At first my friends were cautious...having strangers in their homes was a scary proposition. It never took long for them to agree with me, the guests through airbnb was so nice, they did not disrupt the home, most were there to sleep in late and out early. Some guests were so great they've kept in touch or have returned to stay over and over again. They love hosting and each one of them continues to host to this day. They have improved their homes and made lasting friendships with many of their guests. It is a win - win situation all around.

The one thing I discovered was people are GOOD, people from all over the world are just like me, they care, they travel, they share...everyone should be allowed to share their home - there is no crime in doing so.

sincerely, a former airbnb host