

## Comparison of Terms

<b>Subject</b>	<b>Current Telecom License Agreement</b>	<b>Master License Agreement (MLA)/Site License Agreement (SLA)</b>
<b>Term</b>	Up to five years	30 years/up to 30 years
<b>Options to Renew</b>	None	Five, five-year options per SLA
<b>Bidding Process</b>	Only renewals	All (new opportunities and renewals)
<b>Application Fee</b>	\$1,500 per application	\$1,500 per application (subject to change)
<b>License Fee</b>	Subject to \$24,000 minimum per year on new opportunities and result of the bidding process on renewals	Subject to minimum bid and/or result of the bidding process
<b>Market Rate Adjustment</b>	Not Applicable	Every 5 years
<b>Annual Rate Adjustment</b>	5%	5%
<b>Change Out Fee</b>	\$4,000 per change out application	\$4,000 per change out application (subject to change)
<b>Access Fee</b>	\$1,000 per access on regular business hours and \$4,500 on weekend, holidays, and nights	\$1,000 per access on regular business hours and \$4,500 on weekend, holidays, and nights (subject to change)
<b>Tower Work Fee</b>	\$4,000 per day	\$4,000 per day (subject to change)
<b>Security Deposit</b>	Fifth year's license fee	Fifth year's license fee
<b>Restoration Deposit</b>	Fifth year's license fee	\$10,000 per MLA
<b>Revolving Account Deposit</b>	\$5,000 per license	\$10,000 per MLA
<b>Insurance Requirement</b>	Typically \$1,000,000 is the required threshold) per license agreement	\$2,000,000 threshold per MLA
<b>Indemnification</b>	No change	No change
<b>Required Permits</b>	Conditional Use Permit, Building Permit, FAA (if within FAA jurisdiction)	Conditional Use Permit, Building Permit, FAA (if within FAA jurisdiction), Storm Water, Environmental Impact Report
<b>Approving Authority</b>	General Manager and/or Board	Board and Council
<b>Termination Notice</b>	30 days to 180 days	90 days
<b>Default and Remedies Section</b>	None	Yes
<b>Estoppel Certificate</b>	None	Yes