

## PROCUREMENT SUMMARY

1.	Recommended Vendor(s): Basin Valve Co. (BVC)
2.	Procurement Type: Request for Proposal (RFP)
3.	Procurement Details: A. Contract Status: Replacement Agreement B. Bid Advertisement Date: February 22, 2016 C. Pre-Bid Conference Date: March 22, 2016 D. Number of Downloads of Solicitation: 13* (8 primes, 5 subcontractors) E. Number of Bids/Proposals Received: 2 F. Protest Received: No
4.	Buyer Assigned: Shaun Larsuel
5.	Contract Administrator: Edward Congdon
6.	LADWP System: Power System
7.	Contact Person for Item: Edward Congdon

\*Note: eRSP requires vendors to express interest either as a prime contractor or subcontractor only in order to download solicitation documents. Downloads do not necessarily accurately reflect unique vendor interests as multiple individuals in an organization can download solicitations.

### A. Evaluation Rating Summary of Proposal

Criteria	Maximum Score	Basin Valve Co.
Financial Stability	Pass/Fail	Pass
Compliance with Minimum Requirements	Pass/Fail	Pass
Compliance with Certifications Requirements and Quality Assurance/Control Manual	Pass/Fail	Pass
<ul style="list-style-type: none"> <li>• List of Similar Services Recently Performed</li> </ul>	15	12.5
<ul style="list-style-type: none"> <li>• References for Relevant Work Similar in Size and Complexity</li> </ul>	10	7.67
<ul style="list-style-type: none"> <li>• Services Rendered to any Department of the City in the Past Three Years</li> </ul>	5	4.67
<ul style="list-style-type: none"> <li>• Organizational / Management Approach to the Work</li> </ul>	10	8.33
<ul style="list-style-type: none"> <li>• Qualifications of Key Personnel</li> </ul>	5	4.67
Technical Proposal		
<ul style="list-style-type: none"> <li>• Technical Approach</li> </ul>	15	12.25
<ul style="list-style-type: none"> <li>• Resources</li> </ul>	15	11
Business Proposal (Fee Schedule)		
<ul style="list-style-type: none"> <li>• Lump Sum Amount</li> </ul>	5	5
<ul style="list-style-type: none"> <li>• Labor and Equipment Rates</li> </ul>	20	16
Subtotal for Evaluation Score	100	82.08
Local Business Preference Program	8	N/A
Total Evaluated Score	108	82.08

## B. Evaluation of Proposals

Two proposals were received in response to RFP No. 90324. However, Birmingham Controls, Inc. failed to comply with the minimum requirements. This firm failed to submit with its proposal a Quality Control Manual which was as required to evaluate the firm's Quality System. Therefore, this firm's proposal was deemed non-responsive.

The remaining proposal submitted by Basin Valve was evaluated by a three member team, which consisted of engineering staff from the Power System. The team evaluated all criteria except for financial stability. Financial stability was evaluated by LADWP's Financial Services Organization.

The recommended fee schedule has been determined to be fair and reasonable based upon evaluation of task orders under previous LADWP agreements for SPRV services.

## C. Contract/Vendor History

Contract and Vendor History					
Contract/ PO No.	Contractor	Term of Contract	Start Date	Ending Date	Contract Amount
47009-1	Basin Valve Co.	5 years	10/13/2011	10/12/2016	\$1.5 million
01447-1	Basin Valve Co.	1 year	6/1/2011	5/31/2012	\$150,000
01264-9	Birmingham Controls Inc.	1 year	2/2009	2/2010	\$150,000

## D. Local Business Preference Program (LBPP)

The LBPP was included in this proposal. However, LBPP was not a determining factor in the evaluation and recommendation of award for the Agreement.

## E. Additional Outreach Efforts Taken

In addition to the original bid list, the following outreach efforts were taken:

- The RFP was posted on the LADWP website and the City of Los Angeles Business Assistance Virtual Network (LABVN) website.
- The RFP was electronically advertised on the Electronic Request-Solicit-Procure System (eRSP) for direct download.

**F. Small Business Enterprises (SBE)/Disabled Veterans Business Enterprises (DVBE)/Minority Business Enterprises (MBE)/Women Business Enterprises (WBE)/Other Business Enterprises (OBE) Subcontracting Participation**

Due to the specialized and professional nature of the services to be provided, there is no subcontracting participation requirement. Repair services under the Agreement require accreditation from the National Board Inspection Code.