

**CITY OF LOS ANGELES**  
INTER-DEPARTMENTAL CORRESPONDENCE

Date: December 12, 2017

To: The Mayor  
The Council

From: Todd Sargent, President   
Innovation and Performance Commission

Subject: **RECOMMENDATION TO EXPLORE THE CREATION OF A "CONSULTANT-  
IN-RESIDENCE" PROGRAM**

At the September 11, 2017 meeting of the Innovation and Performance Commission, the Commission adopted the recommendations outlined in the document attached. This document is now transmitted for further consideration and action.

Attachment

TS:BLS: 11180011h

cc: *Herb Wesson, Council President*  
*Paul Krekorian, Councilmember, 2<sup>nd</sup> District*  
*Paul Koretz, Councilmember, 5<sup>th</sup> District*  
*Ron Galperin, City Controller*  
*Miguel Sangalang, Deputy Mayor, Mayor's Office of Budget and Innovation*  
*Richard H. Llewellyn, Jr., City Administrative Officer*

Innovation & Performance Commission  
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c/o City Administrative Officer (CAO)  
200 North Main Street  
Room 1500, City Hall East  
Los Angeles, CA 90012-4190

## IPC Motion of Action

### Recommendation to Explore the Creation of a "Consultant-in-Residence" Program



#### President

Todd Sargent

#### Vice President

Tony Hoang  
Jon Merritt

#### Commissioners

Lisa Kaz  
Jerry Levey  
Scott Roth  
Jason Seward  
Dr. John T. Walker  
Cynthia Weichelt  
\*OPEN (Budget Chair)  
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\*OPEN (Public Works Chair)  
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SPONSOR: Commission President Todd Sargent

CO-SPONSOR: Commissioner Tony Hoang

ISSUE: Due to city budget constraints in the current fiscal environment, the IPC has been reviewing options to continue bringing external best practices to improve city services. Two significant programs in the last two years: Innovation Delivery Team and Operations Innovation Team were good models of how external consultants could take a funded "tour of duty" to help drive improvements in close partnership with city agencies and departments.

The City of Los Angeles spends large amounts of money each year on external consultant services. This proposal is to leverage local consulting talent and their desire to give back to the community to help the City of Los Angeles. Consultancies would donate the labor time for shared resources for "tours of duty", similar to Teach for America and other fellowships. The City would not be responsible for or liable for compensation related to the time of the loaned resources.

The IPC will work with a primary "home" office [e.g., Mayor, CAO, Controller, City Council President] to create a pilot program with local consultancies, support outreach efforts, and work with city departments to confirm the infrastructure needs to create such a program by the end of FY2017-2018, to begin in early FY2018-2019. One time funding may be considered as an allocation from the Innovation Fund, if additional support needs are identified in the course of the program development.

Target consultancies include: Accenture, Bain & Company, Booz Allen Hamilton, The Boston Consulting Group, CGI, Deloitte Consulting, EY, IBM Global Services, KPMG, L.E.K. Consulting, McKinsey & Company, Point B, PwC Advisory Services, Slalom, and Strategy&. Additional research will be conducted to identify potential partners for this program.

#### Potential impact:

- (10) Ten Consultants-in-Residence @ average \$150,000 salary = **\$1,500,000** in donated services to the City of Los Angeles
- New thoughts and approaches to key challenges facing the City of Los Angeles

- Create additional interest in public sector as a career path for in-demand skill categories
- Stop gap support to fill key personnel needs during budget shortfall periods

RECOMMENDATION: Convene meeting of representatives from the Mayor's Office, City Administrative Office, City Controller's Office, City Council President, and IPC to discuss potential implementation of this program.

DISTRIBUTION: Mayor Eric Garcetti; City Controller Ron Galperin; City Administrative Officer Richard Llewellyn, Jr.; City Council President Herb Wesson; Budget and Finance Committee Chairperson Councilmember Paul Krekorian; Personnel and Animal Welfare Committee Chairperson Councilmember Paul Koretz; Mayor's Office of Budget and Innovation Deputy Mayor Miguel Sangalang; and additional parties as deemed necessary