

CITY OF LOS ANGELES

CALIFORNIA



Workforce **Development** Board
City of *Los Angeles*

Workforce Development Board
CHARLES WOO
CHAIR



ERIC GARCETTI
MAYOR



Economic and Workforce
Development Department
JOHN L. REAMER, JR
INTERIM GENERAL MANAGER

March 18, 2019

Council File Number: 18-1092
Council Districts: All
Contact Persons & Phone:
Robert Sainz: 213-744-7396
Gerardo Ruvalcaba: 213-744-7233

The Honorable Eric Garcetti
Mayor, City of Los Angeles
Room 303, City Hall

City Council
c/o City Clerk
Room 395, City Hall

Attention: Legislative Coordinator

COMMITTEE REPORT BACK: REQUEST TO APPROVE THE RESULTS OF THE AMERICA'S JOB CENTER OF CALIFORNIA CENTER (AJCC) / WORKSOURCE CENTER (WSC) OPERATORS REQUEST FOR PROPOSALS (RFP) FOR THE CONTRACT PERIOD OF JULY 1, 2019 THROUGH JUNE 30, 2020 WITH THREE ONE-YEAR OPTIONS WHICH MAY BE EXERCISED AT THE CITY'S DISCRETION

RECOMMENDATIONS

The Interim General Manager of the EWDD (Economic and Workforce Development Department), or designee, and the Chair of the WDB (Workforce Development Board) request that the City Council, subject to the approval of the Mayor as required:

1. APPROVE the amended list of AJCC / WSC operators selected through the America's Job Center of California Operators Request for Proposals (Attachment A); and
2. AUTHORIZE the Interim General Manager, EWDD, or designee, to establish the "Eligible AJCC Operator" replacement list, to include any AJCC proposer receiving a score of 70 points or higher as a result of the 2018 AJCC RFP (see Attachment A).

SUMMARY

The Interim General Manager of the EWDD and the Chair of the WDB request that the Mayor and the City Council approve EWDD's amended list of WSC operators selected through the AJCC RFP process (Attachment A). EWDD also requests authority to establish a replacement AJCC Operators list based on the results from this procurement process. The contracts for selected service providers will begin on July 1, 2019 and end on June 30, 2020, with an option to renew for three additional one-year terms. Funding recommendations for selected service providers will be forwarded separately through the Program Year 2019/2020 Annual Plan.

FISCAL IMPACT

The AJCC System is funded by WIOA Title I Formula Funds and leveraged resources required of each AJCC. The recommendations contained herein do not impact the City's General Fund.

BACKGROUND

At the meeting held on December 11, 2018, the Economic Development Committee considered a joint EWDD and WDB report dated November 15, 2018, and a CAO report dated November 29, 2018 relative to the 2018 RFP for the America's Job Center of California known locally as WorkSource Centers (WSC). After public comment was held, the Committee Approved the following amended Recommendations:

1. INSTRUCT the Economic and Workforce Development Department (EWDD) to extend the existing America's Job Center of California Operators (WorkSource Center) contracts for six months; and
2. INSTRUCT the EWDD to work with the City's Chief Procurement Officer, City Attorney, and Chief Legislative Analyst to draft a new WorkSource Center RFP and submit the draft RFP to Council for approval.

On December 12, 2018, the City Council Adopted the recommendations from the Economic Development Committee report dated December 11, 2018.

In accordance with the Workforce Development Board – Local Elected Official (WDB-LEO) Agreement, the Committee's amended recommendations were presented to the WDB for consideration on December 20, 2018. During this meeting, the WDB concurred with the Committee's recommendation to extend the existing AJCC Operator contracts for six months. EWDD issued contracts amendments on December 26, 2018 to extend the existing contracts. The WDB did not approve the Committee's recommendation to draft a new WorkSource Center RFP.

DISCUSSION

In order to address several issues identified in the Economic Development Committee report, and to be responsive to the WDB's concern of not conducting a third

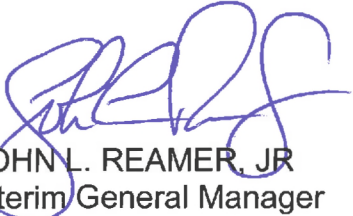
procurement, the following modifications are reflected in Recommendation No. 1 (Attachment A) of this transmittal:

1. **Fund Community Career Development** in the Wilshire community planning area. This will keep the current WSC presence in the Wilshire/Koreatown community and avoids duplication of services in the Westlake / Pico Union community planning area.
2. **Fund the Youth Policy Institute** in the Pacoima area. This recommendation keeps direct services within the Northeast Valley community - one of the most economically challenged communities in the Valley - through a regional collaboration co-funded by the City of Los Angeles, California Employment Development Department, and the County of Los Angeles. This recommendation also maintains the Los Angeles County investment of approximately one million dollars annually for the Northeast San Fernando Valley area.
3. **Not to fund Youth Policy Institute** in the Westlake area. As previously noted, EWDD's original recommendations included funding for two centers in the Westlake area.
4. **Fund Community Career Development** at a reduced amount with current fiscal year savings (approximately \$100,000) for the Valley College WorkSource Sector Strategy Center. The WorkSource Strategy Center was initiated approximately a year ago by Mayor Garcetti to develop partnership sector strategies between the LA Community College District and LA WorkSource system. The sector strategy center works with several WorkSource Centers on an ongoing basis, providing training in advanced manufacturing, biotech/biosciences, logistics/transportation.

WDB ACTION

In accordance with the WDB-LEO Agreement, on March 18, 2019, the WDB Executive Committee approved the attached amended recommendations related to the AJCC Operators.

The City Council and Mayor concurrence will bring the City's WSC system into compliance with federal procurement requirements.



JOHN L. REAMER, JR.
Interim General Manager



CHARLES WOO
Chair
Workforce Development Board

JLR:RS:GR

Attachment A: WorkSource Center Operators, Final Scores and Funding Recommendations

Log No.	Proposer	Council District	Final Score	Estimated Funding 7/1/19-6/30/20
CENTRAL REGION				
Hollywood				
010	Managed Career Solutions	13	87.0	892,688
Westlake				
020	Pacific Asian Consortium in Employment	1	85.0	892,688
013	Youth Policy Institute	13	81.5	0
Wilshire				
019	Community Career Development	10	77.5	892,688
EAST REGION				
Northeast Los Angeles				
023	Goodwill Industries of Southern California	13	88.5	892,688
Boyle Heights				
011	Managed Career Solutions	14	84.5	892,688
014	Arbor E&T dba Rescare Workforce Services	14	83.5	0
008	UAW - Labor Employment & Training Corp	14	81.5	0
016	Five Keys	14	72.5	0
HARBOR REGION				
022	Pacific Gateway	15	81.5	892,688
NORTH VALLEY REGION				
Chatsworth				
004	Build Rehabilitation Industries	12	84.5	892,688
Sun Valley				
002	El Proyecto del Barrio	6	82.0	892,688
Arleta-Pacoima				
012	Youth Policy Institute	7	79.0	892,688
SOUTH VALLEY REGION				
Van Nuys-N Sherman Oaks				
018	Community Career Development	2	93.5	*
Canoga Park-Winnetka				
015	Arbor E&T dba Rescare Workforce Services	3	87.5	892,688
003	Build Rehabilitation Industries	3	84.5	0
001	El Proyecto del Barrio	3	81.0	0
SOUTH LOS ANGELES REGION				
South Los Angeles				
007	UAW - Labor Employmen & Training Corp	8	92.0	892,688
West Adams				
006	Asian American Drug Abuse Program	10	87.0	892,688
Vernon-Central				
017	Coalition for Responsible Community Development	9	81.0	892,688
Southeast LA / Watts				
021	Housing Authority of the City of Los Angeles	15	80.0	892,688
009	Watts Labor Community Action Committee	15	75.5	892,688
WEST LOS ANGELES				
005	Jewish Vocational Services	11	79.0	892,688

* Funding to maintain presence at the Valley College Sector Strategy Center to be identified

Note: A proposal with a score of 70 points or greater is eligible to receive funding under this RFP. However, a score of 70 points or greater does not guarantee funding.