

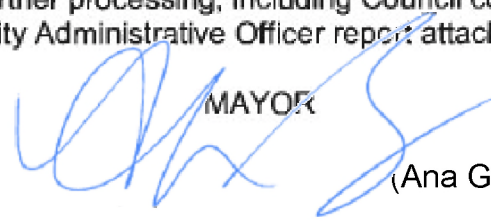
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**TRANSMITTAL**

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|--|------------------------|------------------|
| TO<br>Deborah Flint, Chief Executive Officer<br>Department of Airports | DATE<br>12/20/18       | COUNCIL FILE NO. |
| FROM<br>The Mayor  | COUNCIL DISTRICT<br>11 |                  |

**Request to Award a Contract to Motorola Solutions, Inc. for  
Implementation and Maintenance of the Computer Aided Dispatch and  
Records Management Systems for the LAX Airport Police**

Transmitted for further processing, including Council consideration. See the  
City Administrative Officer report attached.


  
MAYOR  
(Ana Guerrero) for

RHL:WDC: 101900371

REPORT FROM

## OFFICE OF THE CITY ADMINISTRATIVE OFFICER

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Date: December 18, 2018  
To: The Mayor  
From: Richard H. Llewellyn, Jr., City Administrative Officer   
Reference: Communication from the Department of Airports dated December 4, 2018; referred by the Mayor for report on December 4, 2018  
Subject: **REQUEST TO AWARD A CONTRACT TO MOTOROLA SOLUTIONS, INC. FOR IMPLEMENTATION AND MAINTENANCE OF THE COMPUTER AIDED DISPATCH AND RECORDS MANAGEMENT SYSTEMS FOR THE LAX AIRPORT POLICE**

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### RECOMMENDATIONS

That the Mayor:

1. Approve the award of a Contract to Motorola Solutions, Inc., in an amount not to exceed \$9,354,774 for a five-year period with five one-year renewal options (for a total of 10 years), for implementation and maintenance of the Computer Aided Dispatch and Records Management Systems for the Los Angeles World Airports, Airport Police Division, subject to approval by the City Attorney as to form and compliance with the City's Standard Provisions applicable to contracts including: the Living Wage Ordinance, Affirmative Action Program, Child Support Obligations Ordinance, City insurance requirements, Contractor Responsibility Program, Equal Benefits Ordinance, First Source Hiring Program, and Bidder's Contributions City Ethics Commission (CEC) Form 55 provisions;
2. Authorize the Chief Executive Officer to execute the proposed Contract; and,
3. Return the Contract to the Department for further processing, including Council consideration.

### SUMMARY

The Los Angeles World Airports (LAWA) Airport Police Division (APD) uses a stand-alone, proprietary Computer Aided Dispatch (CAD) system to dispatch units and converse with field officers in response to reported incidents. The system is comprised of 50 CAD workstations at the Los Angeles International Airport (LAX) and two at Van Nuys Airport (VNY). The Department indicates that the system is old and has reached the end of its service life. Because of its age, the system does not easily integrate with security and safety systems used by other law enforcement agencies such as the Los Angeles Police Department (LAPD). And, given the fact that commercial airports are prime targets for terrorists, an advanced system with enhanced capabilities, flexibility,

and significant data analysis and statistical tools is critical to the airport's safety and security.

The current CAD system and Records Management System (RMS) used by the APD have limited capability and interoperability, are difficult to integrate with other security systems such as those of the LAPD, and require significant time to manually capture certain types of data from police activity.

According to the Department, when a police RMS is integrated with the CAD system, the possibility for errors is eliminated by capturing live CAD data and validating it through a pre-programmed RMS system process. Other benefits of the integrated CAD and RMS systems include CAD-to-CAD interoperability with the Los Angeles Police Department, advanced search and reporting capabilities, and making incident information and other investigative data available to mobile handheld devices and officers in the field. The integrated systems will also improve agency coordination and reduce airport police response times.

In January 2018, LAWA released a Request for Proposals (RFP) for replacement of the existing LAWA Police CAD and RMS systems. By February 14, 2018, proposals had been received from (1) Mark43, Inc. (Mark43), (2) Motorola Solutions, Inc. (Motorola), and (3) TriTech Software Systems (TriTech). An RFP evaluation panel was created by LAWA to evaluate and rank the proposals received and interview each proposer. That evaluation process resulted in the ranking of Mark43's proposal as the highest overall and included a determination that the firm has the necessary qualifications and experience required to implement the CAD and RMS systems for the airport police. However, during subsequent negotiations with Mark43, the two parties were unable to reach an agreement on the Department's terms and conditions. As a result, and as provided for in the RFP, the second-place proposer, Motorola, was selected as the replacement contractor.

The Chief Executive Officer of the Los Angeles World Airports (LAWA, Department) requests approval to award a five-year Contract to Motorola in an amount not to exceed \$9,354,774 for the implementation of replacement CAD and RMS Systems for the APD at LAX and VNY. Of that amount, \$8,132,154 is being requested from the Board of Airport Commissioners (Board) for immediate appropriation to finance all estimated costs with the exception of years 3 to 5 Motorola on-site maintenance and support services to reflect the fact that such services are not required until after the systems are implemented.

In addition to the Motorola contract for CAD and RMS implementation and maintenance cost of \$9,354,774, an additional \$1,423,565 is needed for (1) Microsoft and cybersecurity software licensing for LAWA servers and workstations, (2) mobile handheld devices, and (3) project soft costs for consultants and Department staff. Consequently, the total CAD and RMS systems cost is estimated to be \$10,778,339. As an approved capital project the cost of the contract will be capitalized and recovered from associated airport cost centers and recovered through landing fees, terminal rates and charges, and other non-aeronautical revenues.

The Board approved the proposed contract at its meeting of December 6, 2018.

## **FISCAL IMPACT STATEMENT**

The Los Angeles World Airports indicates that the proposed project to replace the Airport Police Division's Computer Aided Dispatch and Records Management Systems will cost \$9,354,774, \$8,132,154 of which is being requested by the Department from the Board of Airport Commissioners as an appropriation from the LAX Revenue Fund to begin the project with Motorola Solutions, Inc. The initial contract is for five years with an additional five one-year renewal options (total of 10 years) for implementation and maintenance of the systems. The Department indicates that replacement of these systems is an approved capital project with costs capitalized and allocated to associated cost centers and recovered through landing fees, terminal rates and charges, and other non-aeronautical revenues. Funding for the new systems will be requested as part of the annual budget process or through other Board of Airport Commissioners appropriations. The contract will have no impact on the Department's operating budget or the General Fund.

*RHL:WDC:10190037*