



RESOLUTION NO. 26653

WHEREAS, on recommendation of Management, there was presented for approval, Award of five (5)-year Contract to Motorola Solutions, Inc., with five (5) one-year renewal options, covering implementation and maintenance of the Computer Aided Dispatch and Records Management Systems of Los Angeles World Airports, for cost not to exceed \$9,354,774; and appropriation of not to exceed \$8,132,154 for said services; and

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WHEREAS, the Airport Police Division (APD) currently uses a stand-alone, proprietary Computer Aided Dispatch (CAD) system to communicate with field officers and dispatch units in response to reported incidents. The CAD system consists of the Records Management Systems (RMS) subsystem for CAD report-writing, and the Mobile Data Computer subsystem to provide mobile data communication for field officers to remotely access court cases, traffic citations, and field investigation data; and

WHEREAS, the existing CAD system is more than twenty-five (25) years old, and has reached the end of its service life. Due to the system's age, it does not easily integrate with other security and safety systems, such as those used by the Los Angeles Police Department. The Mayor's Blue Ribbon Report and the Terminal 3 Shooting After-Action Report recommended replacing the existing CAD system to improve APD response time and enhance agency coordination; and

WHEREAS, on January 5, 2018, LAWA posted the Request for Proposals (RFP) for said implementation and maintenance project, for which Los Angeles World Airports (LAWA) received proposals from the following three (3) companies:

- Mark43, Inc.
- Motorola Solutions, Inc.
- TriTech Software Systems; and

WHEREAS, the evaluation criteria consisted of the following categories:

Section	CAD and RMS Implementation and Maintenance Project Part A Proposal Evaluation Criteria	Points
1	Experience and Qualifications	25
2	Technical System Functions and Capabilities (CAD/RMS Solution)	25
3	Proposer's Understanding of Scope and Project Approach	20
4	Support Service Plan	15
5	Cost Proposal	15
6	Financial Capacity	Pass/Fail
	<i>RFP Total Evaluation Weight</i>	100
	Administrative Requirements	Pass/Fail
	Bonding Requirements	Pass/Fail; and

WHEREAS, all three (3) companies passed the Administrative Requirements Review conducted by LAWA Procurement Services Division. Interviews for all three (3) proposers were conducted on June 12, 2018, after which the companies were ranked as follows, based on their total scores:

1. Mark43, Inc.
2. Motorola Solutions, Inc.
3. TriTech Software Systems; and



WHEREAS, staff was unable to reach an agreement with Mark43, Inc. since the company would not agree to LAWA’s standard indemnification language, performance bond, and warranty of their products and services. The RFP included provision for LAWA to enter into an agreement with the next highest-ranked proposer. Subsequently, staff was able to negotiate a contract with Motorola Solutions, Inc. that includes all the terms and conditions rejected by Mark43, Inc.; and

WHEREAS, the new Contract will provide for professional services, which include:

- System/technology design, development, integration and testing services
- Transition and cutover services
- CAD systems/services disaster recovery development and implementation
- Maintenance and support services for CAD software and hardware on twenty-four (24) hours per day, seven (7) days a week basis
- Training for airport police and technical staff; and

WHEREAS, the estimated contract expenditures are as follows:

Description	Estimated Amount
CAD System with interfaces Implementation	\$3,402,908
RMS Implementation	1,115,028
Allowances (Hardware, 3 rd party interfaces, Infrastructure)	1,412,440
<i>Subtotal (Year 1 and 2):</i>	\$5,930,376
Contract Contingency (10%)	600,000
On-Site Support Services (Year 3 to 5)	2,646,185
Optional Enhancements (Integrated Call Control and CAD-to-CAD Disaster Recovery)	178,213
<i>Total Estimated Contract Authority:</i>	\$9,354,774; and

**Note: Costs for individual lines may vary, but the total contract expenditures shall not exceed \$9,354,774.*

WHEREAS, the project will take approximately two (2) years to implement. Until the new systems are fully implemented, the existing CAD system will need to be maintained and supported to provide critical communications between APD dispatch units and field officers for incident reporting; and

WHEREAS, estimated project costs for the CAD and RMS Systems are as follows:

Description	Capital Expenditures
CAD and RMS System Implementation including Allowances	\$5,930,376
Optional Enhancements (Integrated Call Control & CAD-to-CAD Disaster Recovery)	178,213
Contingency (%)	600,000
<i>Subtotal:</i>	\$6,708,589
Microsoft and Cybersecurity Software Licensing for Servers and Workstations	100,000
Mobile Handheld Devices (approximately 100 mobile devices)	120,000
Project Soft Costs for LAWA Consultants, LAWA Information Management & Technology Group and APD staff †	1,203,565
<i>Total Estimated Project Costs:**</i>	\$8,132,154; and

*Note: **Costs for individual lines may vary, but the total project costs shall not exceed \$ 8,132,154.*

† Soft Costs amount is based on a bottom-up estimating approach for Project Management and Controls costs.

WHEREAS, funding for operations and maintenance cost of the new CAD and RMS System will be requested as part of the annual budget process or it may be provided through other Board appropriations; and

WHEREAS, this item, as a continuing administrative, maintenance and personnel-related activity, is administratively exempt from California Environmental Quality Act (CEQA) requirements pursuant to Article II Section 2.f of the Los Angeles City CEQA Guidelines; and

WHEREAS, Motorola Solutions, Inc. will comply with the provisions of the Living Wage Ordinance; and

WHEREAS, Procurement Services Division reviewed this action (File 10041713) and established mandatory 10% Small Business Enterprise (SBE), 5% Local Business Enterprise (LBE), 3% Local SBE (LSBE) as a subset to LBE goal, and 3% Disabled Veterans Business Enterprise (DVBE) goals for the project. Motorola Solutions, Inc. has committed to 10.85% SBE, 5% LBE, 3% LSBE, and 3% DVBE participation; and

WHEREAS, Motorola Solutions, Inc. will comply with the provisions of the Affirmative Action Program; and

WHEREAS, Motorola Solutions, Inc. has been assigned Business Tax Registration Certificate 0000749148-0001-7; and

WHEREAS, Motorola Solutions, Inc. will comply with the provisions of the Child Support Obligations Ordinance; and

WHEREAS, Motorola Solutions, Inc. will have approved insurance documents, in the terms and amounts required, on file with LAWA prior to issuance of a Notice to Proceed; and

WHEREAS, pursuant to Charter Section 1022, staff determined that the work specified on the Contract can be performed more feasibly or economically by an independent contractor than by City employees; and

WHEREAS, Motorola Solutions, Inc. has submitted the Contractor Responsibility Program Questionnaire and Pledge of Compliance, and will comply with the provisions of said program; and

WHEREAS, Motorola Solutions, Inc. must be determined by the Public Works, Office of Contract Compliance, to be in full compliance with the provisions of the Equal Benefits Ordinance prior to execution of the Contract; and

WHEREAS, Motorola Solutions, Inc. is required to comply with the provisions of the First Source Hiring Program for all non-trade airport jobs; and

WHEREAS, Motorola Solutions, Inc. has submitted the Bidder Contributions CEC Form 55, and will comply with its provisions; and


WHEREAS, actions taken on this item by the Board of Airport Commissioners will become final pursuant to the provisions of Los Angeles City Charter Section 373;

NOW, THEREFORE, BE IT RESOLVED that the Board of Airport Commissioners adopted the Staff Report; determined that this action is administratively exempt from CEQA pursuant to Article II Section 2.f of the Los Angeles City CEQA Guidelines; found that the work can be performed

more economically or feasibly by an independent contractor than by City employees; Award of five (5)-year Contract to Motorola Solutions, Inc., with five (5) one-year renewal options, covering implementation and maintenance of the Computer Aided Dispatch and Records Management Systems of Los Angeles World Airports, for cost not to exceed \$9,354,774; authorized the Chief Executive Officer to execute said Contract and renewal options with Motorola Solutions, Inc. after approval as to form by the City Attorney and approval by the Los Angeles City Council; and further approved appropriation and allocation of \$8,132,154 from LAX Revenue Fund to WBS Element 1.16.05-700 (APD CAD System Replacement Project) as may be required.

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I hereby certify that this Resolution No. 26653 is true and correct, as adopted by the Board of Airport Commissioners at its Regular Meeting held on Thursday, December 6, 2018.

A handwritten signature in blue ink, appearing to read "Grace Miguel".

Grace Miguel – Secretary
BOARD OF AIRPORT COMMISSIONERS