

ARTS, ENTERTAINMENT, PARKS AND RIVER COMMITTEE REPORT relative to the Request for Proposals for concessions at the Los Angeles Zoo.

Recommendations for Council action:

1. REQUEST the City Attorney with the assistance from the Zoo Department to prepare and present an amendment to extend the current Concessions Agreement between the City and the Greater Los Angeles Zoo Association (GLAZA) for an additional six months to February 17, 2019, with a six-month renewal option at the City's discretion, to allow time for the issuance of the Concessions Request for Proposals (RFP), revision of the draft concessions services agreement and the selection of the proposed vendor, subject to Council approval.
2. INSTRUCT the Offices of the Chief Legislative Analyst (CLA) and the City Administrative Officer (CAO) to continue discussions with GLAZA and the Zoo Department (Zoo) in order to achieve a final Request for Proposals document and transmit that document to Council for consideration within 45 days.
3. INSTRUCT GLAZA and REQUEST the City Attorney to redraft the proposed concessions services agreement to better clarify the financial and revenue sharing proposals and submit that item to Council within 30 days for approval in order to make the documents available for review during the Request for Proposal Process.
4. INSTRUCT the Zoo and GLAZA to negotiate a new concessions agreement to replace the 1981 concessions agreement between GLAZA and Recreation and Parks to reflect a new revenue sharing model and increase revenue allocations to the Zoo which may result from the responses to the RFP. This new concessions agreement will supersede any prior agreements.

Fiscal Impact Statement: The CAO and the CLA report that there is no projected impact from the recommendations contained within the joint report. The recommendations included in the report are consistent with the City's Financial Policies, as on-going expenditures will be fully supported by on-going revenues. The revenues generated from concessions in 2017-18 totaled approximately \$12 million and \$1.8 million in commissions was paid to the Zoo Enterprise Trust Fund under the terms of the 1981 Concessions Agreement.

Community Impact Statement: None submitted.

Summary:

At the meeting held on August 8, 2018, your Arts, Entertainment, Parks and River Committee considered an August 3, 2018 joint CAO and CLA relative to the Request for Proposals for concessions at the Los Angeles Zoo. After an opportunity for public comment was held, the Committee moved to approve the recommendations contained in the August 3, 2018 joint CAO and CLA report, with the amendment as detailed above. This matter is now forwarded to the Council for its consideration.

Respectfully Submitted,

ARTS, ENTERTAINMENT, PARKS AND RIVER COMMITTEE

<u>MEMBER</u>	<u>VOTE</u>
O'FARRELL:	YES
RYU:	YES
PRICE:	YES

A handwritten signature in black ink, appearing to read "John O'Connell", written in a cursive style.

14-0600-S223_rpt_aepr_8-8-18

-NOT OFFICIAL UNTIL COUNCIL ACTS-